# 3 3 ANNUAL REPORT 2022-2023



#### CORPORATE INFORMATION

BOARD OF DIRECTORS Shri Sushil Jain Chairman

Shri Akshat Jain Managing Director
Shri Sanjeev Goel Independent Director
Smt. Neena Jain Independent Director
Smt. Manisha Chamaria Independent Director
Shri Sanjay Gupta Independent Director
Shri Satyendra Paroothi Wholetime Director

COMPANY SECRETARY Shri. Vishesh Chaturvedi

CHIEF FINANCIAL OFFICER Shri Naresh Kumar Maheshwari

**BANKERS** State Bank of India

**AUDITORS** B.K. Shroff & Co.

**Chartered Accountants** 

3/7-B, Asaf Ali Road, 1st Floor, Flat No. 4,

New Delhi - 110 002

REGISTERED OFFICE & UNIT -1 10.5 KM, Rampur – Bareilly Road,

Rampur-244 901 (U.P.) Tel: 0595-2356271

UNIT - 2 D-11, Phase-II, Eldeco-Sidcul Industrial Park

Sitarganj - 262405

Distt.: Udham Singh Nagar, Uttarakhand

**CORPORATE OFFICE** 1223, DLF Tower – B,

Jasola, New Delhi –110 025.
Tel: (011) 45017000 (30 Lines)
Fax No. (011) 45017043
E-Mail: info@indiantoners.com
Website: http://www.indiantoners.com

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Notice is hereby given that the 33<sup>rd</sup> Annual General Meeting of the Shareholders of **INDIAN TONERS & DEVELOPERS LIMITED** will be held on **Monday**, the **31**<sup>st</sup> **July, 2023**, at 2.30 p.m. at the Registered Office of the Company at 10.5 K.M. Rampur – Bareilly Road, Rampur – 244901 (Uttar Pradesh) to transact the following businesses:

#### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the Audited Financial Statement of the Company for the financial year ended 31st March, 2023, the Directors' Report and the Auditors' Report thereon.
- 2. To confirm the interim dividend @ Rs. 3.50 per equity share as final dividend for the year 2022-23.
- To appoint a Director in place of Shri Akshat Jain (DIN No. 03328275) who retires by rotation, and being eligible, offers himself for re-appointment.

#### **SPECIAL BUSINESS:**

4. To consider and if thought fit, to pass with or without modification(s), the following resolution as a Special Resolution:

**"RESOLVED THAT** pursuant to the provisions of Section 196, 197 read with Schedule V and all other applicable provisions, if any, of the Companies Act, 2013, and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force) and subject to such approvals as may be necessary, consent of the Company be and is hereby accorded to the re-appointment of Shri Sushil Jain (DIN No. 00323952), as Wholetime Director to be designated as Chairman of the Company for a further period of three years with effect from 16th August, 2023 on a remuneration and on the terms and conditions as set out in the Statement annexed to the Notice of AGM with liberty to the Board of Directors (hereinafter referred to as "Board" which term shall be deemed to include the Nomination and Remuneration Committee constituted by the Board) to alter and vary the terms and conditions of the said re-appointment in such form and manner or with such modifications as the Board may deem fit and agree to by Shri Sushil Jain.

**FURTHER RESOLVED THAT** the aforesaid remuneration of Sh. Sushil Jain, Chairman of the Company as recommended by the Nomination & Remuneration Committee be treated as minimum remuneration to be paid to Sh. Sushil Jain even if the company has no profits or its profits are inadequate in any financial year.

**FURTHER RESOLVED THAT** the Board be and is hereby authorized to take all such steps as may be necessary, proper or expedient to give effect to this resolution."

By Order of the Board

for INDIAN TONERS & DEVELOPERS LTD.

PLACE: New Delhi DATED: 22<sup>nd</sup> May, 2023 (VISHESH CHATURVEDI) COMPANY SECRETARY

#### **IMPORTANT NOTES:**

- 1. The Register of Members and the Share Transfer Books of the Company will remain closed from **27.07.2023** to **31.07.2023** (both days inclusive) for annual closing for the financial year 2022-23.
- 2. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY/ PROXIES TO ATEND AND VOTE ON A POLL INSTEAD OF HIMSELF / HELRSELF. SUCH A PROXY / PROXIES NEED NOT BE A MEMBER OF THE COMPANY.

A person can act as proxy on behalf of members not exceeding fifty (50) and holding in the aggregate not more than ten percent of the total share capital of the Company.

The instrument of Proxy in order to be effective, should be deposited at the Registered Office of the Company, duly completed and signed, not less than 48 hours before the commencement of the meeting. A Proxy form is sent herewith. Proxies submitted on behalf of the companies, societies etc. must be supported by an appropriate resolution / authority, as applicable.

- 3. To prevent fraudulent transactions, members are advised to exercise due diligence and notify the Company of any change in address or demise of any member as soon as possible, Members are also advised not to leave their demat account(s) dormant for long. Periodic statement of holdings should be obtained from the concerned Depository Participant and holding should be verified.
- 4. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit the PAN to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN details to the Company.
- **5.** Details under Regulation 36(3) of SEBI (LODR) Regulations, 2015 in respect of the Directors seeking appointment/re-appointment at the Annual General Meeting, forms integral part of the Notice. The Directors have furnished the requisite declarations for their appointment/re-appointment.
- **6.** Electronic copy of the Annual Report for the year 2022-23 is being sent to all the members whose email IDs are registered with the Company/Depository Participant(s) for communication purposes unless any member has requested for a hard copy of the same. For members who have not registered their email address, physical copies of the Annual Report for the year 2022-23 is being sent in the permitted mode.
- 7. Electronic Copy of the Notice of the 33<sup>rd</sup> Annual General Meeting of the Company *inter alia* indicating the process and manner of remote e-voting and e-voting along with Attendance Slip and Proxy Form is being sent to all the members whose email IDs are registered with the Company/Depository Participant(s) for communication purposes unless any member has requested for a hard copy of the same. For members who have not registered their email address, physical copies of the Notice of the 33<sup>rd</sup> Annual General Meeting of the Company *inter alia* indicating the process and manner of e voting along with Attendance Slip and Proxy Form is being sent in the permitted mode.
- 8. Members may also note that the Notice of the 33<sup>rd</sup> Annual General Meeting and the Annual Report for the year 2022-23 will also be available on the Company's website www.indiantoners.com for their download. The physical copies of the aforesaid documents will also be available at the Company's Registered Office for inspection during normal business hours on working days. Even after registering for e-communication, members are entitled to receive such communication in physical form, upon making a request for the same, by post free of cost. For any communication, the shareholders may also send requests to the Company's investor email id: investors@indiantoners.com
- 9. In compliance with the provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014, the Company is pleased to offer the facility of voting through electronic means. The cut-off date for determining the eligibility to vote by electronic means or by ballot in the general meeting shall be 24.07.2023. The members attending the meeting who have not already cast their vote by remote e-voting shall be able to exercise their right at the meeting in terms of notification issued by the Ministry of Corporate Affairs dated 19.03.2015.

#### 10. How to Log-in to NSDL e-Voting website?

- Visit the e-Voting website of NSDL. Open web browser by typing the following URL: https://www.evoting. nsdl.com/ either on a Personal Computer or on a mobile.
- 2. Once the home page of e-Voting system is launched, click on the icon "Login" which is available under 'Shareholders' section.
- 3. A new screen will open. You will have to enter your User ID, your Password and a Verification Code as shown on the screen.

Alternatively, if you are registered for NSDL eservices i.e. IDEAS, you can log-in at https://eservices.nsdl.com/ with your existing IDEAS login. Once you log-in to NSDL eservices after using your log-in credentials, click on e-Voting and you can proceed to Step 2 i.e. Cast your vote electronically.

4. Your User ID details are given below:

Manner of holding shares i.e. Demat (NSDL or CDSL) or Physical	Your User ID is:
a) For Members who hold shares in demat account with NSDL.	8 Character DP ID followed by 8 Digit Client IDFor example if your DP ID is IN300*** and Client ID is 12***** then your user ID is IN300***12******.
b) For Members who hold shares in demat account with CDSL.	16 Digit Beneficiary ID  For example if your Beneficiary ID is 12********* then your user ID is 12************************************
c) For Members holding shares in Physical Form.	EVEN Number followed by Folio Number registered with the company
	For example if folio number is 001*** and EVEN is 101456 then user ID is 101456001***

- 5. Your password details are given below:
  - a) If you are already registered for e-Voting, then you can use your existing password to login and cast your
  - b) If you are using NSDL e-Voting system for the first time, you will need to retrieve the 'initial password' which was communicated to you. Once you retrieve your 'initial password', you need enter the 'initial password' and the system will force you to change your password.
  - c) How to retrieve your 'initial password'?
    - (i) If your email ID is registered in your demat account or with the company, your 'initial password' is communicated to you on your email ID. Trace the email sent to you from NSDL from your mailbox. Open the email and open the attachment i.e. a .pdf file. Open the .pdf file. The password to open the .pdf file is your 8 digit client ID for NSDL account, last 8 digits of client ID for CDSL account or folio number for shares held in physical form. The .pdf file contains your 'User ID' and your 'initial password'.
    - (ii) If your email ID is not registered, your 'initial password' is communicated to you on your postal address.
- 6. If you are unable to retrieve or have not received the "Initial password" or have forgotten your password:
  - Click on "Forgot User Details/Password?" (If you are holding shares in your demat account with NSDL or CDSL) option available on www.evoting.nsdl.com.
  - Physical User Reset Password?" (If you are holding shares in physical mode) option available on www. evoting.nsdl.com.
  - c) If you are still unable to get the password by aforesaid two options, you can send a request at evoting@ nsdl.co.in mentioning your demat account number/folio number, your PAN, your name and your registered address.
  - d) Members can also use the OTP (One Time Password) based login for casting the votes on the e-Voting system of NSDL.

- 7. After entering your password, tick on Agree to "Terms and Conditions" by selecting on the check box.
- 8. Now, you will have to click on "Login" button.
- 9. After you click on the "Login" button, Home page of e-Voting will open.

#### How to cast your vote electronically on NSDL e-Voting system?

- After successful login at Step 1, you will be able to see the Home page of e-Voting. Click on e-Voting. Then, click on Active Voting Cycles.
- 2. After click on Active Voting Cycles, you will be able to see all the companies "EVEN" in which you are holding shares and whose voting cycle is in active status.
- 3. Select "EVEN" of company for which you wish to cast your vote.
- 4. Now you are ready for e-Voting as the Voting page opens.
- 5. Cast your vote by selecting appropriate options i.e. assent or dissent, verify/modify the number of shares for which you wish to cast your vote and click on "Submit" and also "Confirm" when prompted.
- 6. Upon confirmation, the message "Vote cast successfully" will be displayed.
- You can also take the printout of the votes cast by you by clicking on the print option on the confirmation page.
- 8. Once you confirm your vote on the resolution, you will not be allowed to modify your vote.

#### General Guidelines for shareholders

- 1 Institutional shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority letter etc. with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer by e-mail to <a href="mailto:csvhari@gmail.com">csvhari@gmail.com</a> with a copy marked to evoting@nsdl.co.in.
- 1. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential. Login to the e-voting website will be disabled upon five unsuccessful attempts to key in the correct password. In such an event, you will need to go through the "Forgot User Details/Password?" or "Physical User Reset Password?" option available on www.evoting.nsdl.com to reset the password.
- In case of any queries, you may refer the Frequently Asked Questions (FAQs) for Shareholders and e-voting user manual for Shareholders available at the download section of www.evoting.nsdl.com or call on toll free no.: 1800-222-990 or send a request at evoting@nsdl.co.in
- 11. Any person who becomes a member of the Company after dispatch of the Notice of the Meeting and holding shares as on the cut-off date i.e. 24.07.2023, may obtain the User ID and password in the manner as mentioned below:
  - If e-mail address or mobile number of the member is registered against Folio No./DP ID Client ID, then on the home page of https://evoting.nsdl.com, the member may click "Forgot Password" and enter Folio No. or DP ID Client ID and PAN to generate a password. Member may send an e-mail request to <a href="mailto:evoting@nsdl.co.in">evoting@nsdl.co.in</a>
  - If the member is already registered with NSDL e-voting platform then he can use his existing User ID and password for casting the vote through remote e-voting.
- 12. All documents referred to in the accompanying Notice shall be open for inspection at the Registered Office of the Company during normal business hours (9.00 am to 5.00 pm) on all working days, up to and including the date of the Annual General Meeting of the Company
- **13.** Members, who hold shares in de-materialized form, are requested to bring their client ID and DP ID Nos. for easier Identification of attendance at the Meeting.

- 14. In all correspondence with the Company members are requested to quote their Account / Folio Numbers and in case their Shares are held in the dematerialized form they must quote their Client ID No. and their DP ID No.
- **15.** Members, desirous of availing electronic form of delivery of balance sheet and other related documents are requested to update their E mail address with the Registrar and Transfer Agents or with the Company by a written request.
- 16. Under Section 125 read with Section 124 of the Companies Act, 2013, the dividend amounts which remain unpaid/unclaimed for a period of seven years from the date of declaration, are required to be transferred to the Investor Education and Protection Fund (IEPF) of the Central Government. After such transfer, no claim of the members whatsoever shall subsist on the said amount. Therefore members are requested to encash their dividend warrants on priority within the validity period. Further, the particulars of unpaid/unclaimed dividend etc. are uploaded/being uploaded on the Company's website www.indiantoners.com.
- 17. In order to avoid fraudulent encashment of dividend warrants, Members holding shares in physical form are requested to send to Alankit Assignments Limited, 205-208, Anarkali Complex, Jhandewalan Extension, New Delhi–110 055, a Bank Mandate (providing details of name and address of banker, branch, PIN code and particulars of the bank account) or changes therein, if not provided earlier, under the signature of the Sole/First holder quoting their Folio Number. This information will be printed on the dividend warrants. Members may also avail of the Electronic Clearing Service (ECS) mandate facility provided by the Company.
- 18. SEBI vide its Notification No. SEBI/LAD-NRO/ GN/2018/24 dated June 8, 2018 and further amendment vide its Notification No. SEBI/LAD-NRO/ GN/2018/49 dated November 30, 2018, prescribed that the requests for effecting transfer of securities (except in case of transmission or transposition of securities) shall not be processed from April 1, 2019 unless the securities are held in the dematerialized form with the depositories. Therefore, Shareholders holding shares in physical form are requested to take action to dematerialize the equity shares of the Company promptly.
- 19. We urge members to support our commitment to environmental protection by choosing to receive the Company's communication through email. Members holding shares in demat mode, who have not registered their email addresses are requested to register their email addresses with their respective DP, and members holding shares in physical mode are requested to update their email addresses with the Company's RTA, Alankit Assignments Limited at <a href="mailto:rta@alankit.com">rta@alankit.com</a>, to receive copies of the Annual Report 2022-23 in electronic mode. Members may follow the process detailed below for registration of email ID to obtain the report and update of bank account details for the receipt of dividend.

#### Type of holder Process to be followed

**Physical Holders** For availing the following investor services, send a written request in the prescribed forms to the RTA of the Company, **Alankit Assignments Limited** either by email to <a href="mailto:rta@alankit.com">rta@alankit.com</a> or by post to 205-208, Anarkali Complex, Jhandewalan Extension, New Delhi – 110 055. Form for availing investor services to register PAN, email address, bank details and other KYC details or changes / update thereof for securities held in physical mode:

#### Form ISR-1

Request for registering PAN, KYC details or changes/updation thereof

#### Form ISR-2

Confirmation of Signature of securities holder by the Banker

#### Form ISR-3

Declaration Form for Opting-out of Nomination by holders of physical securities in Listed Companies

#### Form SH-13

Nomination Form

#### Form SH-14

Cancellation or variation of Nomination

The forms for updating the above details are available at <a href="www.indiantoners.com">www.indiantoners.com</a> at Investor Section > Company Announcements > SEBI Circular for KYC by the shareholders

#### **Demat Holders**

Please contact your DP and register your email address and bank account details in your demat account, as per the process advised by your DP.

#### 20. Norms for furnishing of PAN, KYC, Bank details and Nomination:

Pursuant to SEBI Circular No. SEBI/HO/MIRSD/MIRSDPoD-1/P/ CIR/2023/37 dated March 16, 2023, issued in supersession of earlier circulars issued by SEBI bearing Nos. SEBI/HO/ MIRSD/MIRSD RTAMB /P/CIR/2021/655 and SEBI/HO/MIRSD/ MIRSD RTAMB/ P/CIR/2021/687 dated November 3, 2021 and December 14, 2021, respectively, SEBI has mandated all listed companies to record PAN, Nomination, Contact details, Bank A/c details and Specimen signature for their corresponding folio numbers of holders of physical securities. The folios wherein any one of the cited documents/details is not available on or after October 1, 2023, shall be frozen by the RTA.

The securities in the frozen folios shall be eligible:

- To lodge any grievance or avail of any service, only after furnishing the complete documents / details as mentioned above;
- To receive any payment including dividend (which would be only through electronic mode) only after they comply with the above stated requirements.

The forms for updation of PAN, KYC, bank details and Nomination viz., Forms ISR-1, ISR-2, ISR-3, SH-13 and the said SEBI circular are available on our website www.indiantoners.com. In view of the above, we urge Members holding shares in physical form to submit the required forms along with the supporting documents at the earliest.

The Company has dispatched a letter to the Members holding shares in physical form in relation to the above referred SEBI Circular. Members who hold shares in dematerialised form and wish to update their PAN, KYC, Bank details and Nomination, are requested to contact their respective DPs.

Further, Shareholders holding shares in physical form are requested to ensure that their PAN is linked to Aadhaar to avoid freezing of folios. Such frozen folios shall be referred by RTA/Company to the administering authority under the Benami Transactions (Prohibitions) Act, 1988 and/or Prevention of Money Laundering Act, 2002, after December 31, 2025.

21. As per the provisions of Section 72 of the Act, the facility for submitting nomination is available for members in respect of the shares held by them. Members who have not yet registered their nomination are requested to register the same by submitting Form No. SH-13. The form can be downloaded from the Company's website at www.indiantoners.com. Members are requested to submit these details to their DP in case the shares are held by them in electronic form and to the RTA, in case the shares are held in physical form.

#### ANNEXURE TO NOTICE CONVENING 33RD ANNUAL GENERAL MEETING

Explanatory statement pursuant to section 102 (1) of the companies act, 2013:

#### ITEM NO. 5

On the recommendations of the Nomination & Remuneration Committee of Board of Directors of the Company, the Board in its meeting held on 22.05.2023 has re-appointed Shri Sushil Jain as Chairman of the Company for a further period of 3 years.

The details of appointment and remuneration payable to Sh. Sushil Jain are as under:-

Name: Sushil Jain

Designation: Wholetime Director to be designated as Chairman

Period: 16.08.2023 to 15.08.2026

Remuneration:

**1. Basic Salary**: Rs. 9,37,500/- p.m.

2. Annual Increment: Upto a maximum of 30% of the total gross salary as may be decided by the Board

of Directors.

3. Commission: As may be decided by the Board of Directors from time to time but not more than

2% of the profits of the Company.

4. Perquisites/Amenities:

**a. Housing** - Fully furnished Co.'s accommodation with water, gas and electricity. However, till Sh. Sushil Jain, does not avail/occupy the Co.'s accommodation, he will be entitled to House Rent Allowance @ 60% of the basic salary.

- **b. Payment of Medical Expenses** –Payment towards medical expenses (including Mediclaim insurance premium) for self and his family subject to a ceiling of one month's basic salary in a year.
- **c. Leave Travel Concession** Payment towards leave travel for self and his family shall be paid once in a year equivalent to one month's basic salary.
- **d. Club Fees** Fees of clubs subject to a maximum of 2 clubs. The admission fees for 2 clubs will be allowed only once during all tenures of service with the Co. However, refundable security deposit in the name of the company, if any, will not be treated as a perquisite.
- **e. Car and Telephone** Free use of Co.'s two cars for official work as well as for personal purposes alongwith Driver and telephones, wifi/internet and other communication facilities at residence.
- f. Travelling Expenses While travelling on the Company's business purposes, the Chairman will be entitled to be accompanied by his wife, and the travelling and other incidental expenses incurred by his wife will also be borne/ reimbursed by the Company.
- g. Personal Accident Insurance as may be required.
- h. Any other perquisites/facility within the limits prescribed in Part II of Schedule V of the Companies Act, 2013.

#### PERQUISITES NOT TO BE INCLUDED IN THE COMPUTATION OF THE CEILING ON REMUNERATION

- i. **Provident Fund** Contribution to Provident Fund, Super Annuation Fund or Annuity Fund to the extent these either singly or put together are not taxable under the Income Tax Act, 1961.
- **j. Gratuity** Gratuity payable at the time of expiry of each service tenure and will not exceed half a month's salary for each completed year of service.
- k. Leave Encashment Encashment of leave at the end of the tenure.

#### **Explanation**

Perquisites shall be evaluated as per Income Tax Rules, wherever applicable, and in the absence of any such rules at actual cost

#### Minimum Remuneration:

In the absence or inadequacy of profits in any financial year, the total remuneration to Shri Sushil Jain, Chairman by way of salary, commission and perquisites shall be governed by the limits prescribed in Part II, Section II of Schedule V of the Companies Act, 2013.

#### Other Terms:

Subject to the superintendence, control and direction of the Board, Shri Sushil Jain shall manage and conduct the business and affairs of the Company as Chairman. He shall not be paid any sitting fees for attending meeting of the Board or Committee thereof of the Company.

A statement as required under Section II of Part II of Schedule V of the Companies Act, 2013 is as follows:

#### I. General Information:

The industry falls under the Ministry of Chemicals and Petro-Chemicals and is engaged in the manufacturer of compatible black toners for Photocopiers, Laser Printers, Digital Machines and Multi Function Printers. The Company started its commercial production in 1992. During the year ended on 31st March, 2023, the Company has achieved revenues (including other income) of Rs. 155.17 Crores and has reported Profit After Tax of Rs. 26.31 Crores. During the year, the Company earned foreign exchange earnings of Rs. 29-54 Crores.

#### II. Information about the Appointee:

Shri Sushil Jain, aged 64 years, is a dynamic qualified engineer from Delhi College of Engineering, New Delhi and is associated with the Company from its inception. He has more than 42 years experience to his credit in managing the affairs of Industrial Undertakings at top management levels. He has very efficiently and suitably managed the affairs of the Company as its Chairman and under his guidance and supervision, the Company has become the leading Toner Company of the country.

He is also a member of the Audit Committee, Nomination & Remuneration Committee and Stakeholders Relationship Committee of the Company. Shri Sushil Jain is also on the Board of Directors of Jain Tube Company Ltd. and Designated Partner of Shrilon India LLP. The remuneration payable to Shri Sushil Jain as Chairman of the Company is given in the mentioned resolution. The recommended proposed remuneration is in line with the trend and appropriate to the size of the Company and is also considering the increase in the duties and responsibilities being performed by him.

#### III. Other information:

The Company has grown during the last 20 years but competition and increasing costs is a regular phenomena. However, the Company has taken steps to deal with the situation and gone for various methods of cost control and reduction. The profits of the company are expected to rise in future with the increase in revenues.

#### IV Disclosures:

The remuneration payable to Shri Sushil Jain as Chairman during the tenure of his appointment will comprise of salary, allowances, commission and other perquisites as mentioned in item No. 4 of the Notice of the Annual General Meeting. The perquisites and allowance payable to Shri Sushil Jain will include company owned / leased accommodation or house rent allowance in lieu thereof, medical reimbursements, leave travel concession for self and family including dependents, personal accident insurance, car and telephone, club fees, and such other perquisites and or allowances as specified in the resolution. The said perquisites and allowances shall be evaluated wherever applicable as per Income Tax Act, 1961 or any rules there under (including any statutory modification(s) or re-enactments thereof for the time being in force). The Board or any committee thereof, subject

#### INDIAN TONERS & DEVELOPERS LTD.

to requisite approval(s), if necessary, is entitled and authorized to revise at any time, the salary, allowances and perquisites payable to the Chairman of the Company.

Except Shri Sushil Jain and Shri Akshat Jain, no other Director and KMP of the Company and their relatives is in any way concerned or interested, financially or otherwise, in the resolution set out at item No. 4.

The explanatory statement together with the accompanying notice may also be regarded as a disclosure under Section 190 of the Companies Act, 2013 and Regulation 36 of the SEBI (LODR) Regulations, 2015 with the Stock Exchange.

The Board recommends passing of the Resolution.

All the material documents referred to in the accompanying Notice shall be open for inspection by the Members at the Registered Office of the Company on all working days between 11.00 a.m. to 05.00 p.m. excluding public holidays.

By Order of the Board for INDIAN TONERS & DEVELOPERS LTD.

PLACE: New Delhi DATED: 22<sup>nd</sup> May, 2023 (VISHESH CHATURVEDI)
COMPANY SECRETARY

# DETAILS OF DIRECTORS SEEKING APPOINTMENT / RE-APPOINTMENT AT THE FORTHCOMING ANNUAL GENERAL MEETING AS REQUIRED UNDER REGULATION 36(3) OF SEBI (LODR) REGULATIONS, 2015

Name of the Director	Sh. Akshat Jain	Sh. Sushil Jain	
DIN Number	03328275	00323952	
Date of Birth	10.06.1983	30.09.1958	
Date of Appointment	01.04.2018	10.01.1990	
Qualification	Bachelor of Science in Business Administration	B.E.	
Brief Resume and Experience / Expertise	Sh. Akshat Jain, is a young and dynamic Industrialist and is associated with the Company since 01.03.2005 at different positions. He has more than 18 years experience to his credit in managing the affairs of Industrial undertaking at top management levels, He has very efficiently and suitably managed the affairs of the Company at various levels from time to time.	Sh. Sushil Jain, is a dynamic qualified engineer from Delhi College of Engineering, New Delhi and is associated with the Company from its inception. He has more than 42 years' experience to his credit in managing the affairs of Industrial Undertakings at top management levels. He has very efficiently and suitably managed the affairs of the Company as its Chairman and under his guidance and supervision, the Company has become the leading Toner Company of the country.	
Disclosure of Relationships between Directors inter-se	Sh. Akshat Jain is son of Sh. Sushil Jain, Chairman of the Company	Sh. Sushil Jain is father of Sh. Akshat Jain, Managing Director of the Company	
Directorship held in other Public Companies	NIL	Jain Tube Company Limited	
Chairman / Membership of Committees in other Public Limited Companies	NIL	Jain Tube Company Limited	
No. of Shares held on 31.03.2023	1844500	1193500	

## INDIAN TONERS & DEVELOPERS LTD. 1223, DLF Tower – "B", Jasola, NEW DELHI – 110 025

22.05.2023

Dear Shareholder,

#### DESPATCH OF DOCUMENTS TO YOU THROUGH THE ELECTRONIC MODE

The Ministry of Corporate Affairs ("MCA") has now expressly permitted companies to effect service of documents of shareholders through the electronic mode by giving each shareholder an opportunity to register with the Company his / her e – mail address.

We, therefore, plan to send documents such as the Annual Report, Notices of General Meetings, Circulars and Postal Ballot Notices by e – mail to those shareholders whose e-mail IDs are available with us.

The MCA has clarified that service of documents on shareholders through e – mail will constitute sufficient compliance with the provisions of the Companies Act, 2013.

In view of the above, should you desire to receive documents from the company through the electronic mode, please send us an e – mail at <a href="mailto:investors@indiantoners.com">investors@indiantoners.com</a> stating either your Folio No. or your DPID and Client ID Numbers, Shareholders holding shares in the dematerialized form should ensure that their e-mail ids appear in the records of their Depository Participant ("DP") also. You may, however, change your instructions at any time and request us to send you documents in the physical form only.

The documents that we propose e - mailing you, will also be available for ready access on our website <u>www.</u> indiantoners.com

We trust as a responsible citizen you will join us in our initiative to conserve the environment through the curtailment of consumption of paper.

Thanking You,

Yours faithfully, for **INDIAN TONERS & DEVELOPERS LTD.**Secretarial Department

To The Members,

Your Directors have pleasure in presenting the 33<sup>rd</sup> Annual Report alongwith the Accounts for the year ended 31.03.2023.

#### **Working Results**

		Rs. in Lacs			
		For 3	the year ended 1 <sup>st</sup> March 2023	For th	ne year ended St March 2022
		Standalone	Consolidated *	Standalone	Consolidated
Revenue	from Operations	15517		11899	11960
Operating Gross Profit		3829		2777	2956
Add/(Les	ss): Financial Charges	(27)		(16)	(15)
Deprecia	ation & Other Amortizations	(392)		<u>(414)</u>	<u>(414)</u>
Profit be	fore tax	3410		2347	2527
Add/	Provision for tax-				
(Less) Current Year & MAT Cr. Ent.		814		685	685
Previous Year Tax Adjustment		3		(227)	(227)
Deferred Tax Assets (Liabilities)		(38)		(5)	(5)
Surplus A	Available for appropriation	2631		1894	2074

<sup>\*</sup>Indian Toners USA company voluntarily dissolved on 31.10.2022 accordingly consolidated figures are not comparable

#### **OPERATIONS**

During the Financial Year ended March 31, 2023, your Company recorded a standalone turnover of Rs. 15517 Lacs as compared to turnover of Rs.11899 Lacs during the previous Financial Year ended March 31, 2022. Out of this, 19% of revenue was from Exports and rest from Domestic Sales. Revenue from operations for the year ended 31 March, 2023 has increased by 30.41% over the corresponding period of last year. During the year, the production and sales in quantity was also higher by 20.91% and 19.10% respectively as compared to last year.

The net profit of your Company for the Financial Year ended March 31, 2023 stood at Rs.2631 Lacs as against the net profit of Rs. 1894 Lacs for the Financial Year ended March 31, 2022, which was higher by 38.91% than the previous year.

The all time high performance of your Company was the result of :

- 1. Overall growth in demand of compatible toners which resulted in higher production and sales
- 2. Anti-Dumping Duty imposed on imports from some countries
- 3. End of lockdown
- 4. Full revival of the severely impacted manufacturing and marketing activities
- Focus on exercising better control over fixed cost.
- Steps taken to improve efficiencies to make the operations more profitable.

Your Company continued to be India's leading and most preferred compatible TONER brand. Your Company keeps on investing in understanding customer needs through intensive customer interactions and research and uses the knowledge in effectively delivering customer need based solutions.

#### UTILISATION OF SURPLUS FUNDS

For the last 3 years, the company is regularly utilizing the surplus funds for the benefit of the shareholders of the company and in the expansion plans to increase the production capacity. Two years back, the company rewarded the shareholders with an offer of buy back and during the last 2 years, your company is continuously investing in

expansion with a goal to increase the production capacity to 5400 MT. This is in addition to the uninterrupted dividend of 30% every year since financial year 2017-18 which has now been increased to 35% in the financial year ended 31.03.2023.

The production capacity of your company increased to 4800 MT as on 31.03.2023 which will further increase to 5400 MT during the current year with the installation of one more line in Unit I which will start production by the end of second quarter, 2023.

The year by year increase in the production capacity of your company is as under:-

Year ended	Unit I	Unit II	Total
31.03.2021	1200 MT	2400 MT	3600 MT
31.03.2022	1200 MT	2400 MT	3600 MT
31.03.2023	2400 MT	2400 MT	4800 MT

Apart from the expansion, the Management of your Company is in touch with various agencies to explore opportunities to invest in some new projects and other activities as part of diversification plan.

#### YEAR OF SUCCESS

In our last Directors Report for the year ended 31.03.2022, we mentioned how your company went through period of crises which resulted in overall down turn in the performance of the company.

The combined efforts of the management and the entire team in cutting cost and introduction of cost saving projects started giving wonderful results. It motivated everyone to do more and more which not only recovered the lost shortfall of the previous years but also went ahead to prove that joint and combined efforts can do miracle. The production was high, costs were under control, sales crossed it's previous targets to surpass the all top and bottom line figures. There was a sigh of relief all over and a smile on the face of every member of ITDL family clearly indicating a sense of achievement and an assurance to do more and more in future. The figures for the year ended 31.03.2023 are before you and speak for themselves of the success.

#### DIVIDEND

The Board had recommended an interim dividend of Rs. 3.50/- per equity share (35% of face value of Rs. 10), which is also the final dividend for the year under review.

#### **PUBLIC DEPOSITS**

During the year under review, your Company has neither invited nor accepted any fixed deposits from the public within the meaning of Section 73 of the Companies Act, 2013, read with the Companies (acceptance of Deposits) Rules, 2014.

#### **FUTURE OUTLOOK AND PLANS**

Business in imaging industry should remain stable in the long term. However, in the short term there may be some concern because of the time taken for the commercial activities to resume fully after lock down. India still remains a largely under-penetrated market as compared to the developed countries giving us the visibility for long term growth With 120+ Distributors and 60+ dealers spread throughout the country we are at the fore-front to satisfy this huge gap. We are also working on the development of compatible copier color toner. Post covid, the export market also looks more robust as most customers are looking for alternate suppliers to strengthen their supply chain.

#### WHOLLY OWNED SUBSIDIARY

As informed earlier, the Wholly Owned Subsidiary (WOS) Indian Toners USA Company has been closed. RBI has introduced new regime in the month of August, 2022 accordingly disinvestment approval for WOS by automatic route via Authorized Dealer Bank is prescribed and we submitted all requisite documents and forms to Authorized Dealer Bank and the Letter of Disinvestment is awaited from State Bank of India, Specialized ODI-FDI Cell. Mumbai.

#### **RESEARCH AND DEVELOPMENT ACTIVITIES**

Your Company continued the research and development activities during the year in the key areas of product, process and material development. Your Company has always given prime importance to Research & Development which is the basis of your Company's success. With the help of the Pilot Plant, your Company has successfully developed new quality products at competitive prices to face the global competition and is very optimistic to develop many more products in the times to come.

Continuing recognition by the Department of Scientific and Industrial Research, Ministry of Science & Technology to your In – House R & D Unit is a moral boosting and an encouraging feature for the team of your Research & Development Centre.

During the year the Company has incurred R & D expenses of Rs. 82.37 Lacs in various heads in addition to Rs. 35.66 Lacs for purchase of capital items. Your Company has exhaustive programme of R & D activities in the coming years.

#### **CODE OF CONDUCT:**

The Board of Directors has approved a Code of Conduct which is applicable to the Members of the Board and all employees in the course of day to day business operations of the company. The Company believes in "Zero Tolerance" against bribery, corruption and unethical dealings / behaviours of any form and the Board has laid down the directives to counter such acts. The Code has been posted on the Company's website <a href="www.indiantoners.com">www.indiantoners.com</a>.

The Code lays down the standard procedure of business conduct which is expected to be followed by the Directors and the designated employees in their business dealings and in particular on matters relating to integrity in the work place, in business practices and in dealing with stakeholders.

All the Board Members and the Senior Management personnel have confirmed compliance with the Code. All Management Staff were given appropriate training in this regard.

#### **EXTRACT OF ANNUAL RETURN:**

Pursuant to prescribed provisions of Companies Act, 2013 and rules framed thereunder Annual Return has been hosted on the website of the company and can be viewed at <a href="www.indiantoners.com">www.indiantoners.com</a> under Investor Relations Section

#### NUMBER OF BOARD MEETINGS HELD

The Board of Directors duly met 4 times during the financial year from **01.04.2022** to **31.03.2023**. The dates on which the meetings were held are as follows:

27.05.2022, 10.08.2022, 11.11.2022 & 08.02.2023.

#### COMPOSITION OF COMMITTEES

Name of Committee	Members	No. of Meetings held during the year	Dates of Meetings	Change, if any, during the year
Audit Committee	Sh. Sanjeev Goel Sh. Sushil Jain Smt. Neena Jain	4	27.05.2022, 10.08.2022, 11.11.2022, 08.02.2023.	No. Change
Nomination & Remuneration Committee	Sh. Sanjeev Goel Sh. Sushil Jain Smt. Neena Jain	1	27.05.2022	No. Change
Stakeholders Relationship Committee	Sh. Sanjeev Goel Sh. Sushil Jain Smt. Neena Jain	1	31.03.2023	No. Change

Name of Committee	Members	No. of Meetings held during the year	Dates of Meetings	Change, if any, during the year
Share Transfer Committee	Sh. Sushil Jain, Sh. N.K. Maheshwari	17	26.04.2022, 11.05.2022, 27.06.2022, 25.07.2022, 28.08.2022, 20.09.2022, 31.10.2022, 21.11.2022, 30.11.2022, 16.12.2022.	No. Change
	Sh. Vishesh Chaturvedi		31.12.2022, 11.01.2023, 23.01.2023, 01.02.2023, 28.02.2023, 22.03.2023 31.03.2023	

#### SECRETARIAL STANDARDS

During the year, your company has complied with the applicable Secretarial Standards issued by the Institute of Company Secretaries of India.

#### **DIRECTORS' RESPONSIBILITY STATEMENT**

Pursuant to Section 134(5) of the Companies Act, 2013, based upon the management representation Directors of your Company hereby state and confirm that:

- a) in the preparation of the annual accounts for the year ended 31.03.2023, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- b) the directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit of the company for that period;
- the directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- d) the directors have prepared the annual accounts on a going concern basis;
- e) the directors have laid down internal financial controls in the company that are adequate and were operating effectively.
- f) the directors have devised proper systems to ensure compliance with the provisions of all applicable laws and such systems are adequate and are operating effectively.

#### REMUNERATION POLICY

The Board has, on the recommendation of the Nomination & Remuneration Committee framed a policy for selection and appointment of Directors, Senior Management and their remuneration. The Remuneration Policy is stated in the Corporate Governance Report and also available on the Company website <a href="www.indiantoners.com">www.indiantoners.com</a>.

#### PREVENTION OF INSIDER TRADING:

The Company has adopted a Code of Conduct for Prevention of Insider Trading with a view to regulate trading in securities by the Directors and designated employees of the Company. The Code requires pre-clearance for dealing in the Company's shares and prohibits the purchase or sale of Company shares by the Directors and the designated employees while in possession of unpublished price sensitive information in relation to the Company and during the period when the Trading Window is closed. As per Regulations 3(5) and 3(6) of SEBI (Prohibition of Insider Trading) Regulations, 2015, company has implemented Structured Digital Data Base (SDD) software for monitoring the following:-

- 1. control exists as to who can access the SDD
- 2. all the UPSI disseminated in the previous guarter have been captured in the Database
- 3. the system has captured nature of UPSI along with date and time

- 4. the database has been maintained internally and an audit trail is maintained
- the database is non-tamperable and has the capability to maintain the records for 8 years.

and accordingly the PCS certify that the company follows SEBI (PIT) Regulations, 2015 in reference to the SDD.

All Board of Directors and the designated employees have confirmed compliance with the Code.

Requirements of Regulation 8 (Code of Fair Disclosure) & Regulation 9 (Code of Conduct) of SEBI (Prohibition of Insider Trading) Regulations, 2015 have been noted and complied with by the Company.

#### STATUTORY AUDITORS & AUDITORS' REPORT

The Statutory Auditors of the Company M/s B.K. Shroff & Co., Chartered Accountants, were appointed by the Members at the **32**nd **Annual General Meeting** of the Company for a term of 5 years i.e. from the conclusion of 32nd Annual General Meeting till the conclusion of **37**nd **Annual General Meeting** of the Company pursuant to Section 139 of the Companies Act, 2013. They have confirmed that they are not disqualified from continuing as Auditors of the Company.

The Notes on Financial Statements referred to in the Auditors' Report are self-explanatory and do not call for any further comments.

The consolidated accounts along with the Statement pursuant to Section 129 of the Companies Act, 2013 are annexed

#### SECRETARIAL AUDIT REPORT

Pursuant to the provisions of Section 204 of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Audit Committee recommended and the Board of Directors has appointed **M/s. Mukesh Agarwal & Co. (CP No.:3851, FCS: 5991)**, Company Secretaries to undertake the Secretarial Audit of the company for the financial year **2023-24**. Your company has received their written consent that the appointment will be in accordance with the applicable provisions of the Act and rules framed thereunder. The Secretarial Audit Report is annexed as Annexure "1".

#### **INTERNAL AUDIT & INTERNAL AUDITORS**

The Company has well-structured Internal Audit function. Pursuant to the provisions of Section 138 of the Companies Act, 2013 and other applicable provisions, if any, the Board of Directors on the recommendations of the Audit Committee have appointed M/s K. N. Gutgutia & Co., Chartered Accountants as Internal Auditors of the Company for the financial year **2023-24**.

#### **COST AUDITORS**

Maintenance of cost records and requirement of cost audit as prescribed under the provisions of Section 148 (1) of the Companies Act, 2013 are not applicable for the business activities carried out by the Company.

#### PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS

Details of Loans, Guarantees and Investments covered under the provisions of Section 186 of the Companies Act, 2013 are given in the notes to the Financial Statements.

#### **RELATED PARTY TRANSACTIONS:**

Related party transactions that were entered during the financial year were on an arm's length basis and were in the ordinary course of business. There was no materially significant related party transaction with the Company's Promoters, Directors, Key Managerial Personnel or other designated persons or their relatives, which could have had a potential conflict with the interests of the Company. Transactions with related parties entered by the Company in the normal course of business are periodically placed before the Audit Committee for its approval.

The Board of Directors of the Company has, on the recommendation of the Audit Committee, adopted a policy to regulate transactions between the Company and its Related Parties, in compliance with the applicable provisions

of the Companies Act, 2013, the Rules framed thereunder and the Listing Agreement. This Policy as considered and approved by the Board has been uploaded on the website of the Company at **www.indiantoners.com**.

#### DEVELOPMENT AND IMPLEMENTATION OF A RISK MANAGEMENT POLICY:

Pursuant to Section 134 (3) (n) of the Companies Act, 2013 & Regulation 21 of SEBI (LODR) Regulations, 2015, the Board of Directors of a listed Company are required to constitute Risk Management Committee. However, the provisions of this regulation are applicable to top 500 listed entities, determined on the basis of market capitalization, as at the end of the immediate previous financial year. Our Company does not fall under this category.

#### CORPORATE SOCIAL RESPONSIBILITY (CSR) COMMITTEE

Pursuant to Section 135(9) of the Companies Act, 2013, CSR Committee is no more required. The Annual Report on CSR Activities is annexed as Annexure "2".

#### **BOARD EVALUATION**

Pursuant to the provisions of Companies Act, 2013 and Regulation 17 of SEBI (LODR) Regulations, 2015, the Board has carried out annual performance evaluation of its own performance, the directors individually as well the evaluation of the **Chairman** and the working of its **Audit, Nomination & Remuneration**, and **Stakeholders Relationship Committees**. The manner in which the evaluation has been carried out has been explained in Corporate Governance Report.

#### VIGIL MECHANISM/WHISTLE BLOWER POLICY

In order to ensure that the activities of the Company and its employees are conducted in a fair and transparent manner by adoption of highest standards of professionalism, honesty, integrity and ethical behaviour the company has adopted a vigil mechanism policy. This policy is posted on the website of company.

#### SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS:

There has been no significant and material order passed by the Regulators or Courts that would impact the going concern status of the Company and its future operations.

DETAILS PERTAINING TO REMUNERATION AS REQUIRED UNDER SECTION 197(12) OF THE COMPANIES ACT, 2013 READ WITH RULE 5(1) OF THE COMPANIES (APPOINTMENT AND REMUNERATION OF MANAGERIAL PERSONNEL) RULES, 2014 REMUNERATION RATIO OF THE DIRECTORS/KEY MANAGERIAL PERSONNEL (KMP)/EMPLOYEES:

(i) The percentage increase in remuneration of each Director, Chief Executive Officer, Company Secretary and Chief Financial Officer during the financial year 2022-23, ratio of the remuneration of each Director to the median remuneration of the employees of the Company for the financial year 2022-23 are as under:

SL. NO.	NAME	DESIGNATION	REMUNERATION PAID IN FY 2022- 23 (RS. IN LACS)	REMUNERATION PAID IN FY 2021- 22 (RS. IN LACS)	% INCREASE IN REMUNERATION FROM PREVIOUS YEAR	RATIO/ TIMES PER MEDIAN OF EMPLOYEE REMUNERATION
1.	SH. SUSHIL JAIN	CHAIRMAN, CEO (KMP)	217.89	217.87	-	217.89:3.41
2.	SH. AKSHAT JAIN	MANAGING DIRECTOR	128.47	128.47	-	128.47:3.41
3	SH SATYENDRA PAROOTHI*	WHOLETIME DIRECTOR	24.46	-	N.A.	N.A.
4.	SH. VISHESH CHATURVEDI**	COMPANY SECRETARY (KMP)	16.79	10.23	N.A.	N.A.
5.	SH. N.K. MAHESHWARI	CHIEF FINANCIAL OFFICER(KMP)	17.81	17.29	3.00	N.A.

<sup>\*</sup>appointed w.e.f. 27.05.2022 \*\*appointed w.e.f. 22.06.2021

The percentage increase in the median remuneration of employees of the Company during the financial year was 16.00%.

- ii) There were 227 permanent employees on the rolls of the Company as on 31.03.2023;
- iii) Average percentage increase made in the salaries of employees other than the managerial personnel in the current financial year i.e. 2022-23 was 8% whereas the increase in the managerial remuneration for the same financial year was nil.
- iv) It is hereby affirmed that the remuneration paid is as per the Remuneration Policy for Directors, Key Managerial Personnel and other Employees.

#### **DIRECTORS & KEY MANAGERIAL PERSONNEL (KMP)**

Sh. Sushil Jain, Sh. Akshat Jain, Sh. Satyendra Paroothi, Sh. Vishesh Chaturvedi and Sh. Naresh Kumar Maheshwari are the Chief Executive Officer (CEO) & Chairman, Managing Director, Wholetime Director, Company Secretary and Chief Financial Officer (CFO) of the Company respectively.

On the recommendation of Nomination & Remuneration Committee meeting held on 22.05.2023, the Board of Directors in its meeting held on 22.05.2023, has re-appointed Sh. Sushil Jain as Wholetime Director to be designated as Chairman of the Company w.e.f. 16<sup>th</sup> August, 2023, subject to the approval of shareholders in the forthcoming Annual General Meeting.

Pursuant to the provisions of Section 152 of the Companies Act, 2013, **Sh. Akshat Jain, Managing Director**, will retire at the forthcoming Annual General Meeting and being eligible offers himself for re-appointment.

The Company has received declaration from all the Independent Directors confirming that they meet with the criteria of Independence as prescribed both under sub-section (6) of Section 149 of the Companies Act, 2013.

## INFORMATION REQUIRED UNDER SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION PROHIBITION & REDRESSAL) ACT, 2013

The Company has a policy against sexual harassment and a formal process for dealing with complaints of harassment or discrimination. The Company seeks to ensure that all such complaints are resolved within defined timelines. During Financial Year 2022-23, the Company has not received any complaint.

#### **PERSONNEL**

Cordial Industrial relations continue to prevail thereby further strengthening employees' commitment to the growth of the Company.

The Board wishes to express its deep appreciation to all sections of the Employees for their whole hearted efforts, co-operation and outstanding contribution to the growth of the Company during the year.

Particulars of employees as required under the provisions contained in Rule 5(2) and rule 5(3) of Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 form part of this Report. However, the information is not being sent alongwith the Annual Report as per the proviso of Section 136 of the Companies Act, 2013. Any shareholder interested in obtaining such particulars may write to the Company at its Corporate/Registered Office.

#### **ENERGY, TECHNOLOGY & FOREIGN EXCHANGE**

Additional information to the extent applicable on conservation of energy, technology absorption, foreign exchange earning and outgo is required to be disclosed in terms of Section 134 (3) (m) of the Companies Act, 2013 read with Rule 8 of the Companies (Accounts) Rules, 2014, is given as Annexure 'A' and forms part of this report.

#### MANAGEMENT'S DISCUSSIONS AND ANALYSIS REPORT

Management's Discussion and Analysis Report for the year under review as stipulated under Regulation 34 of SEBI (LODR) Regulations, 2015, is presented in a separate section forming part of the Annual Report as Annexure -3.

#### DISCLOSURES UNDER LISTING AGREEMENT

Your Company is now listed only with BSE Limited. The Company is regular in paying the listing fees on demand and it has paid fee upto the current financial year.

#### **DEMATERIALISATION OF SECURITIES**

As informed earlier, the shares of your Company were included in the compulsory list for trading in dematerialization form with effect from **30.10.2000** and your company had entered into necessary agreements with both the Depositories i.e. NSDL (National Securities Depository Limited) and CDSL (Central Depository Securities Limited). It is, therefore, advisable to trade in the shares of the company in dematerialization form which is convenient and safe.

#### CORPORATE GOVERNANCE

In terms of Regulation 4 of SEBI (LODR) Regulations, 2015, a Report on Corporate Governance alongwith a certificate from the Auditors of the Company on the compliance of the conditions of Corporate Governance is provided in this Annual Report as Annexure -4.

#### **ACKNOWLEDGEMENT**

Your Directors acknowledge the cooperation and assistance extended by various agencies of the Central and State Governments, State Bank of India and its valued Customers. Your Directors also thank the shareholders for their continued support. Your Directors thank all the dedicated employees including executives for all their services rendered to the Company.

For & on behalf of the Board

Place: New Delhi (SUSHIL JAIN)

Date: 22.05.2023 Chairman

#### **ANNEXURE "A" TO DIRECTORS' REPORT**

Information pursuant to Rule 8 of the Companies (Accounts) Rules, 2014

#### (A) Conservation of Energy

Regular Supervision and controls are being maintained in areas where steps have already been taken for the conservation of energy.

#### (B) Technology Absorption

1.	Specific areas in which R&D carried out by the Company.	::	Development & Introduction of new Toners compatible for the upcoming Photocopiers, digital machines & last printers.			
2.	Benefits derived as a result of the above R&D.	::	Availability of extended range of products resulting procurement & servicing of orders for additional product in the export & domestic markets.			
3.	Further plan of action	::	Development of more toner formulations as well as their packaging. Re-sourcing of some raw materials from other economical sources. Import substitution of plant/machinery items by developing indigenous ones for economy in working.			
4.	Expenditure on R&D	::	Charged under the respective head of accounts Rs. 82.37 Lacs & Rs. 35.66 Lacs on capital items.			

#### Technology Absorption, Adaptation and Innovation

1.	Efforts in brief	::	The technology & know-how given by the collaborator has been absorbed. However, the Company is in constant touch with the developments taking place worldwide in this field.			
2.	Benefits derived	::	Efficient plant operation, achieving international product quality, self development of products and their packaging, substituting raw materials for economical solutions.			

#### (C) Foreign Exchange Earnings / Outgo

1. Activities Relating to Exports

Exports were higher by 14.43% during the year ending 31.03.2023 as compared to 31.03.2022.

2. Total Foreign Exchange used and earned

			Rs. in Lacs
		2022-2023	2021-2022
a) Total Foreign Exchange used			
Advance Payment of Plant & Machinery	::	344.25	443.23
Import of Raw Materials	::	3951.59	3191.20
Import of Stores & Spares and Packing material	::	0	4.96
Foreign Travel	::	3.76	0
Consultancy Charges	::	0	0
Others (Exhibition, Adv.)	::	0.64	1.85
TOTAL	::	4300.24	3641.24
b)Total Foreign Exchange earned (on FOB basis)	::	2954.01	2553.29

#### **Annexure - 1 to Directors' Report**

#### MUKESH AGARWAL & CO.

(COMPANY SECRETARIES)

3029, Sant Nagar, Rani Bagh, Opp. M2K Pitampura, Delhi-110034 Tel. No.: 011-42458279, 47060535 Email: magarwalandco@gmail.com

Ref. No.

Dated.....

#### **ANNEXURE-A**

## FORM NO. MR-3 SECRETARIAL AUDIT REPORT

#### FOR THE FINANCIAL YEAR ENDED MARCH 31, 2023

[Pursuant to Section 204(1) of the Companies Act, 2013 and Rule No. 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To,
The Members,
INDIAN TONERS AND DEVELOPERS LIMITED

10.5 KM MILESTONE,RAMPUR-BAREILLY ROAD,
RAMPUR. UP New Delhi UP 000000

I have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by INDIAN TONERS AND DEVELOPERS LIMITED (hereinafter called the Company). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on my verification of Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, the explanations and clarifications given to me and the representations made by the Management, I hereby report that in my opinion, the Company has, during the audit period covering the financial year ended on March 31, 2023, complied with the statutory provisions listed hereunder and also that the Company has proper Board processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

I have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on March 31, 2023 according to the provisions of:

- (i) The Companies Act, 2013 ('The Act') and the rules made there under;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made there under;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed there under;



- (iv)Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings (ECB);
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
- a. The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011.
- b. The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992 and Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
- c. The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009.

**Not Applicable** 

d. The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999.

Not Applicable

e. The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008.

**Not Applicable** 

- f. The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client.
- g. The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009.

**Not Applicable** 

h. The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998.

**Not Applicable** 

(vi) RBI Act, 1934

Not Applicable

(vii) Non-Banking Financial (Non-Deposit Accepting or Holding) Companies Prudential Norms (Reserve Bank) Directions, 2007.

**Not Applicable** 

(viii) Industrial and Labour Laws which inter-alia includes (based on the confirmation received from the Management):

The Minimum Wages Act, 1948

The Payment of Bonus Act, 1965

The Payment of Gratuity Act, 1972

The Employee's Provident Fund & Miscellaneous Provisions Act, 1952

The Employee's State Insurance Act, 1948

Factory Act, 1948



INDIAN TONERS & DEVELOPERS LTD.

Payment of Wages Act, 1936
The Workmen's Compensation Act, 1923
Contact Labour (Regulation and Abolition) Act, 1970

I have also examined compliance with the applicable clauses of the following:

(i) Secretarial Standards issued by The Institute of Company Secretaries of India with respect to board and general meetings.

(ii) The Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 entered into by the Company with BSE Limited.

#### I further report that:

The Board of Director of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all Directors to schedule the Board Meetings. Agenda and detailed notes on Agenda were sent to the Directors at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

I further report that based on the information received and records maintained by the Company, there are adequate Systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

Place: Delhi

Date: 19.05.2023

for Mukesh Agarwal & Co.

Mukesh Kumar Agarwal

(Proprietor) M No- F5991 C P No-.3851

UDIN: FOD5991E000337047

#### Annexure-A

To,
The Members,
INDIAN TONERS AND DEVELOPERS LIMITED
10.5 KM MILESTONE,RAMPUR-BAREILLY ROAD,
RAMPUR. UP New Delhi UP 000000

The Secretarial Audit Report of even date is to be read along with this letter.

- 1. Maintenance of secretarial record is the responsibility of the management of the Company. My responsibility is to express an opinion on these secretarial records based on my audit.
- 2. I have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. I believe that the processes and practices, I followed provide a reasonable basis for our opinion.
- 3. I have not verified the correctness and appropriateness of financial records and Books of Accounts of the company.
- Wherever required, we have obtained the Management representation about the compliance of laws, rules and regulations and happening of events etc.
- The compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. My examination was limited to the verification of procedures on test basis.
- The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

for Mukesh Agarwal & Co.

Mukesh Kumar Agarwal (Proprietor)

M No- F5991

C P No-.3851

UDIN: F005991E000337047

Date: 19.05.2023 Place: Delhi

#### Annexure - 2 to Directors' Report

#### ANNUAL REPORT ON CORPORATE SOCIAL RESPONSIBILITY (CSR) ACTIVITIES

1. A brief outline of the company's CSR policy, including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programs.

CSR policy of the Company was approved by the Board of Directors on 21.05.2014.

Corporate Social Responsibility (CSR) is a concept which integrates the company's business objectives with social and environmental concerns while interacting with their stakeholders.

To pursue these objectives we will continue:

- > To lay down guiding principles to ensure strong corporate culture which emphasizes on integrating CSR values with Business Objectives.
- > To do business by adding value to the community and society on a sustainable basis through dedicated policies, institutional setup and engagement process to promote inclusive growth.
- > To practice the Company's corporate values through its commitment to grow in a socially and environmentally responsible manner.

The Company shall give preference to the local area and areas around it where it operates.

#### Web Link:

http://www.indiantoners.com/page/stock-exchange-compliances/corporate-governance.aspx

2. Composition of CSR committee

Pursuant to Section 135(9) of the Companies Act, 2013, CSR Committee is no more required.

3. Average net profit of the company for last three financial years:

Average net profit: Rs.1526.40 Lakhs

4. Prescribed CSR Expenditure (Two percent of the amount as in item 3 above)

The company was required to spend Rs.30.53 Lakhs during the year

- 5. Details of CSR spent for the financial year:
  - a) Total amount spent for the financial year: Rs.30.53 Lakhs
  - b) Amount unspent if any: NIL

c) Manner in which the amount spent during the financial year is detailed below:

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
S. No.	CSR Project or activity identified	Sector in which the Project is covered	Project Programs (1) Local Area or Other (2) Specify the State and District where projects or programs was undertaken	Amount outlay (budget project or program wise)	Amount spent on the project or program Sub heads: (1) Direct expenditure on projects or programs (2) Overheads	Cumul- ative expend- iture upto the report- ing period	Amount Spent : Direct or through implementing agency
1.	Prime Minister National Relief Fund	Govt.	N.A.	N.A.	N.A.	N.A.	29.04
2.	Udayan Care	Girls Education	Aurangabad	N.A.	N.A.	N.A.	1.37
3.	Tirangas, distributed among the workers of the factory	On the appeal of Asst. Director (Factory) (U.P.) Moradabad	Sitarganj (Uttrakhand)	N.A.	N.A.	N.A.	0.12
	Total						30.53

- 6. In case the company has failed to spend the two per cent of the average net profit of the last three financial years or any part thereof, the company shall provide the reason for not spending the amount in its Board Report: NA
- 7. A responsibility Statement of the CSR Committee that the implementation and monitoring of CSR policy, is in compliance with CSR Objectives and policy of the company.

The Board hereby certify that the implementation and monitoring of CSR policy, is in compliance with CSR Objectives and policy of the company.

By Order of the Board For Indian Toners & Developers Limited

(Sushil Jain) Chairman

## ANNEXURE - 3 TO DIRECTORS' REPORT MANAGEMENT DISCUSSIONS AND ANALYSIS REPORT

#### INDUSTRY AND OUTLOOK

The Company manufactures Compatible Toners for Photocopiers, Laser Printers and Digital Multi-function printers. The Company has two manufacturing plants in Rampur (U.P.) and Sitarganj (Uttarakhand) and caters to the needs of both the domestic and export markets.

The long term aim of the Company is to strengthen its established brand image by offering customers quality products at reasonable prices. The aim of the Quality Policy of the Company is to provide satisfaction to its customers. To achieve this, the Company is committed to develop, produce and market products that cater continuously to the need and expectations of customers and giving the Company competitive advantage. The R & D team of the Company is giving good results as the Company has developed several new products at competitive prices which helps in facing competition and boosting export.

#### **KEY STRENGTHS:**

ITDL - SUPREMO the flagship brand of the Company for toner products has a strong presence in the market and a high recall among customers. The products have a reputation of being highly superior quality.

A dedicated team of engineers and scientists always strive to improve existing products or create new products. They also ensure quality control.

A wide distribution network of more than 120 distributors and retail dealers.

A dedicated customer care team for prompt and quality after-sales service, informing customers about new technologies and helping them choose products based on their specific needs through scientific analysis.

A team of highly qualified professionals and top management who tirelessly work to maintain quality and enhance customer satisfaction.

Cost saving projects in every field to control costs.

#### **RISKS & CONCERNS**

Risk of heightened competitive activity from existing players at home and overseas.

Since substantial raw materials of the Company is imported, Foreign Exchange fluctuations, increase in oil prices and international freight etc. may have

adverse impact on the cost of manufacture of the Co.'s products. The Company's ability to pass on the cost increase by corresponding increase in the selling prices of its products is a constraint due to tough competition. However, our imports and exports are almost equal and therefore, we are more or less naturally hedged and are not much affected.

#### **MITIGATION**

The Company has been regularly assessing the threats, risks and concerns it is exposed to as well as keeping adequate strategy in place to mitigate the same.

The top management has extensively monitored, involved and continuously evolved effective strategies for mitigation of above mentioned risks.

The Company invests in technology to ensure it stays ahead of competition.

Continuous focus on R&D has led to development of innovative products and use of scientific analysis to assist customers in choosing right products.

The Company procures its key raw materials in bulk quantity leveraging its huge scale of operations. This helps it to source the raw materials at most competitive rates.

The Company enjoys long-standing relationship with large suppliers ensuring unhindered supply of materials at competitive rates

#### **OPPORTUNITIES & THREATS**

Exports present a big opportunity for the Company for increasing the capacity utilisation and improving profitability. The Company has taken several steps to increase its presence in many countries.

On the domestic front also, there is an opportunity to further increase the market share because of the well-established brand image and support due to antidumping duty.

The Company has increased its production capacity to 5400 MT as planned.

Risk of imports of low priced toners coming into the domestic market has always been there. Imposition of Anti-Dumping Duty by the Govt. on black toner in powder form during the year has covered the risk to some extent.

The company is expected to keep up the current momentum in terms of its business projections.

No major threats are envisaged and the company is quite optimistic on future growth opportunities.

#### QUALITY:

ITDL has continuously invested in processes, people, training, information systems, quality standards, frameworks, tools and methodologies to mitigate the risks associated with Toner Trade. Adoption of quality models and practices for processes have ensured that risks are identified and mitigated at various levels in the planning and execution process.

## SEGMENT-WISE OR PRODUCT-WISE PERFORMANCE

There is only one segment in the company i.e. manufacturer of toner.

#### **DISCUSSION ON FINANCIAL PERFORMANCE**

The revenue from operations for the year were Rs. 15517 Lacs. The Company earned a profit before tax of Rs. 3410 Lacs. The nearly debt free status of the Company and improved liquidity resulted in significantly lowering the finance cost.

As informed earlier, the Wholly Owned Subsidiary (WOS) Indian Toners USA Company has been closed and the final communication is awaited from State Bank of India, Specialized ODI-FDI Cell, Mumbai.

For the Financial Year 2022-23, the Board had recommended an interim dividend of Rs. 3.50/- per equity share (35% of face value of Rs. 10), which is also the final dividend for the year.

### INTERNAL CONTROL SYSTEM AND THEIR ADEQUACY

The Company has proper and adequate Internal Control System to ensure that its assets are safeguarded and that transactions are properly authorized, reported and recorded. The Company has also a system of internal audit and management reviews to ensure compliance with the prescribed procedures and authority levels and compliance with all rules, regulations and guidelines of the various Authorities.

# MATERIAL DEVELOPMENT IN HUMAN RESOURCES/INDUSTRIAL RELATION FRONT, INCLUDING NUMBER OF PEOPLE EMPLOYED

Industrial relations remained cordial during the year. The total number of employees as on 31.03.2023 was 227 nos.

#### DISCLOSURE OF ACCOUNTING TREATMENT

The financial statements of the Company have been prepared to comply in all material respects with the accounting standards notified under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India. The management accepts responsibility for the integrity and objectivity of these financial statements, as well as for various estimates and judgments used therein. The estimates and judgments relating to the financial statements have been made on a prudent and reasonable basis, so that the financial statements reflect in a true and fair manner the form and substance of transactions, and reasonably present the state of affairs, profits and cash flows for the year.

## ANNEXURE 4 TO THE DIRECTORS' REPORT CORPORATE GOVERNANCE REPORT

As required under Regulation 34 of SEBI (LODR) Regulations, 2015

#### A. MANDATORY REQUIREMENTS

#### 1. Company's Philosophy on Corporate Governance

Corporate Governance to Indian Toners & Developers Limited means not only compliance with the provisions of Company Law, allied Acts and listing agreement but also directors' responsibility to work with morality, ethics, transparency and accountability towards all the stakeholders for their acts and decisions.

The Company aims at conducting its business efficiently, by following professionally acknowledged good governance policies and thus meeting its obligations to all stakeholders in a balanced, transparent and accountable manner and its policies are aimed towards creation of Shareholders value in terms of long term sustainability of the Company's business including of its wholly owned Subsidiary Company.

#### 2. Composition of Board of Directors as on 31st March, 2023

a) The Board of Directors has a mix of Executive and Non-Executive Directors. The Board comprises of 3 Executive Directors and 4 Non-Executive Independent Directors including woman directors. Accordingly, the composition of the Board meets the stipulated requirements.

Name of the Directors	Category	No. of Equity Shares held as on 31.03.2023	Attendance Particulars		No. of other Directorships and Committee Memberships / Chairmanships		
						Comn	nittees
			Board Meetings	Last A G M	Other Director Ships*	Member Ships	Chairman Ships
Sh. Sushil Jain#	Chairman	1193500	4	Present	1	2	
Sh. Akshat Jain ##	M D	1844500	4	Present	_	_	
Sh. Sanjeev Goel	NED-I	2628	4	Present	-		
Smt. Neena Jain	NED-I	NIL	4	Not Present	1		
Smt. Manisha Chamaria	NED-I	NIL	4	Not Present	6		
Sh. Sanjay Gupta	NED – I	NIL	4	Not Present	_		
Sh. Satyendra Paroothi###	Wholetime Director	5	3	Not Present			

# Chairman w.e.f. 23.08.2021

## Managing Director 23.08.2021

### Wholetime Director w.e.f. 27.05.2022

\* Directorship in Private Limited Companies is included in the above table

NED-I Non Executive Director-Independent

During the Year 2022-23 the Board of Directors met 4 times on 27.05.2022, 10.08.2022, 11.11.2022 and 08.02.2023.

#### 3. Committees of the Board

#### A. Audit Committee

The purpose of the Audit Committee is to ensure the objectivity, credibility and correctness of the Company's financial reporting and disclosure process, internal controls, risk management policies and processes, tax policies, compliance and legal requirements and associated matters. The Audit Committee consists of three Directors, out of three, two are Independent Directors and one is executive director:

Sh. Sanjeev Goel is the Chairman of the Audit Committee. The other members of the Committee are Sh. Sushil Jain and Smt. Neena Jain.

The gist of terms of reference of the Audit Committee is as follows:

- 1. Regular review of accounts, accounting policies, disclosures, etc. and to ensure that the financial statements are correct, sufficient and credible.
- 2. Recommendation for Appointment and fixation of remuneration of Statutory and Internal Auditors.
- Review of the major accounting entries based on exercise of judgment by management and review of significant adjustments arising out of audit.
- 4. To review qualifications, if any, in the draft audit report.
- Establishing and reviewing the scope of the independent audit including the observations of the auditors and review of the quarterly, half yearly and annual financial statements before submission to the Board.
- 6. Conducting post audit discussions with the independent auditors to ascertain any area of concern.
- 7. Establishing the scope of and frequency of internal audit, reviewing the findings of the internal auditors and ensuring the adequacy of internal control systems.
- 8. To look into the matters pertaining to the Directors' Responsibility Statement with respect to compliance with Accounting Standards and accounting policies.
- 9. Compliance with Stock Exchange legal requirements concerning financial statements, to the extent applicable.
- 10. To review the related party transactions i.e., transactions of the Company of material nature, with promoters or management their subsidiaries or relatives etc. that may have potential conflict with the interests of Company at large and are at arm's length.
- 11. Evaluation of internal financial controls and risk management systems
- 12. Such other matters as may from time to time be required by any statutory, contractual or other regulatory requirements to be attended to by the Audit Committee such as Whistle Blower Policy or complaints thereunder.

The Audit Committee met 4 times during the year on 27.05.2022, 10.08.2022, 11.11.2022 and 08.02.2023 to deliberate on the aforesaid matters. The Minutes of the meetings are placed before the Board at the succeeding Board Meeting for information.

Details of the attendance of Directors are given below:

Sr. No.	Name of Director	No. of Meetings	
		Held	Attended
1.	Sh. Sanjeev Goel	4	4
2.	Sh. Sushil Jain	4	4
3.	Smt. Neena Jain	4	4

Sh. Vishesh Chaturvedi, Company Secretary acts as the Secretary to the Audit Committee.

#### 4. Nomination and Remuneration Committee

#### Brief Description of Terms of reference.

- To review, assess and recommend the appointment of Managing/Wholetime Directors/Directors/ KMPs.
- To periodically review the remuneration package of working Directors and Senior Management Personnel and recommend suitable revision to the Board.

#### **Composition and Attendance at the Meeting**

The Nomination and Remuneration Committee comprises of two independent Directors and one Executive Director viz. **Sh. Sanjeev Goel**, **Smt. Neena Jain** and **Sh. Sushil Jain** respectively. **Sh. Sanjeev Goel** is the Chairman of the Nomination and Remuneration Committee.

Details of the attendance of Directors are given below:

Sr. No.	Name of Director	No. of Meetings	
		Held	Attended
1.	Sh. Sanjeev Goel	1	1
2.	Sh. Sushil Jain	1	1
3.	Smt. Neena Jain	1	1

Sh. Vishesh Chaturvedi, Company Secretary acts as the Secretary to the Nomination and Remuneration Committee.

The Committee met 1 time during the year on 27.05.2022. The Remuneration paid to Executive Directors and relatives of Directors, if any, is reviewed / recommended by the Nomination and Remuneration Committee, approved by the Board and is within the limits set by the shareholders at Annual General Meetings. The remuneration package of Chairman, Managing Director and Wholetime Director comprises of salary, prerequisites and allowances and contributions to Provident and other Funds. The Remuneration Policy is directed towards rewarding performance, based on review of achievements. It is aimed at attracting and retaining high caliber talent. Non-Executive Directors are not paid any remuneration except sitting fees.

Remuneration to Chairman, Managing Director and Wholetime Director is subject to review and recommendation by the Nomination and Remuneration Committee to the Board and thereafter approved by shareholders in General Meeting.

Presently, the Company does not have any stock option plan or performance linked incentives for its Directors.

#### PERFORMANCE EVALUATION

Pursuant to the provisions of the Companies Act, 2013 and Regulation 17(10) of SEBI (LODR) Regulations, 2015, a separate exercise was carried out to evaluate the performance of the Board by every director. The performance evaluation of all the Directors individually was carried out by the entire Board. The performance evaluation of the Chairman was carried out by the Independent and Non-independent Directors. The board also carried out annual performance evaluation of the working of its Audit, Nomination and Remuneration, and Stakeholders Relationship Committees. The Directors expressed their satisfaction with the evaluation process.

Details of remuneration paid / payable to Directors during the period from 01.04.2022 to 31.03.2023:

(Amount in Rs.)

Name of Directors	Salary Including Personal Pay	HRA	Others	Commis- sion	Perquisites & Contribution to PF		ing Fee eeting)	Total
						Board	Committee	
Sh. Sushil Jain*	11250000	6750000	45818		3743500			21789318
Sh. Akshat Jain**	6600000	3960000	376800		1910788			12847588
Sh. Satyendra Paroothi ***	611710	367026	1262276		205211			2446223
Sh. Sanjeev Goel						75000	70000	145000
Smt. Neena Jain						75000	70000	145000
Smt. Manisha Chamaria						75000		75000
Sh. Sanjay Gupta						75000		75000

<sup>\*</sup> Chairman, \*\* Managing Director, \*\*\* Wholetime Director

#### 5. Stakeholders' Relationship Committee

#### **Terms of Reference**

The Board constituted a Shareholders / Investors Grievance Committee on 31.05.2002 which was renamed as Stakeholders' Relationship Committee with effect from 21.05.2014 to comply with the provisions of Section 178 of Companies Act, 2013 to look into redressal of Shareholders/ Investors' grievances like Transfer and Transmission of Shares, non-receipt of Balance Sheet & dividend and dematerialization of shares and matters relating to share certificates, deletion of name, splitting & consolidation of shares and also to delegate any of its responsibilities, oversee the performance of the Registrar and Share Transfer Agents as well as recommend suggestions to improve the Investors' Services.

During the year 2022-2023, only one meeting of the committee was held on 31.03.2023.

During the Year **2022-2023**, 1 complaint was received from Shareholders/Investors which were replied suitably to their satisfaction. There was no complaint pending as at **31.03.2023**.

All valid share transfers received during the year **2022 - 2023** have been acted upon by the Company. There were no transfers pending as on **31.03.2023**.

#### Constitution, Meeting & Attendance thereat:

The Stakeholders' Relationship Committee Comprises of following Members with Sh. Sanjeev Goel as Chairman of the Committee. Smt. Neena Jain, Independent Director has also been appointed as member of the Stakeholders' Relationship Committee w.e.f. 11.02.2019.

Name of Members	Committee Meetings		
	Category	Held	Attended
Shri Sanjeev Goel	NEDI*	1	1
Shri Sushil Jain	E D (Chairman)**	1	1
Smt Neena Jain	NED I *	1	1

<sup>\*</sup> Non Executive Independent Director, \*\* Executive Director (Chairman)

Sh. Vishesh Chaturvedi, Company Secretary acts as the Secretary to the Stakeholders' Relationship Committee.

#### 6. Share Transfer Committee

The Share Transfer Committee Meeting is in existence from the inception of the Company. It comprises of following members:

Name of Members	Category	Committee Meetings	
		Held	Attended
Shri Sushil Jain	Chairman	17	17
Sh. N. K. Maheshwari	CFO	17	17

Sh. Vishesh Chaturvedi, Company Secretary acts as the Secretary to the Share Transfer Committee.

Every effort is made to clear share transfers / transmissions and split / consolidation requests within 15 days.

#### 7. Corporate Social Responsibility (CSR) Committee

Pursuant to Section 135(9) of the Companies Act, 2013, CSR Committee is no more required.

#### 8. Independent Directors Meeting:

During the year under review, the Independent Directors met on 08.02.2023, inter alia, to discuss:

- 1. Review the performance of non-independent directors and the Board as a whole.
- 2. Review the performance of the Chairman of the company, taking into account the views of executive directors and non-executive directors.
- 3. Assess the quality, quantity and timeliness of flow of information between the company management and the Board that is necessary for the Board to effectively and reasonably perform their duties.

All the Independent Directors were present at the meeting.

#### 9. General Body Meetings

Details of last three Annual General Meetings (AGMs) held are given below:-

Financial Year	Date	Time
2021 – 2022	20.07.2022	2.30 P.M.
2020 - 2021	23.08.2021	2.30 P.M.
2019 – 2020	28.09.2020	2.30 P.M.

All the aforesaid Annual General Meetings have been held at the Regd. Office of the Company. i.e. 10.5 km Milestone; Rampur - Bareilly Road; Rampur - 244901 (Uttar Pradesh).

Following Special Resolutions were passed by the shareholders in the last three Annual General Meetings of the Company:-

#### 30th Annual General Meeting held on 28th September, 2020

1. Approval for re-appointment of Sh. Sushil Jain as Chairman & Managing Director w.e.f. 16.08.2020

#### 31st Annual General Meeting held on 23rd August, 2021

- Approval for re-appointment of Sh. Akshat Jain as Wholetime Director of the Company for three years w.e.f. 01.04.2021
- 2. Approval for change in Designation of Sh. Sushil Jain from Chairman & Managing Director to **Chairman** w.e.f. **23.08.2021.**
- 3. Approval for change in Designation of Sh. Akshat Jain from wholetime Director to **Managing Director** w.e.f. **23.08.2021.**

## 32<sup>nd</sup> Annual General Meeting held on 20<sup>th</sup> July, 2022

1 Approval for appointment of Sh. Satyendra Paroothi as Wholetime Director of the Company for **two years** w.e.f. **27.05.2022.** 

None of the businesses proposed to be transacted in the ensuing Annual General Meeting require special resolution through postal ballot.

#### 10. Information as to Directors who are to be appointed/re-appointed:

**Sh. Akshat Jain**, is a young and dynamic Industrialist and is associated with the Company since 01.03.2005 at different positions. He has more than 18 years' experience to his credit in managing the affairs of Industrial Undertakings at top management levels. He has very efficiently and suitably managed the affairs of the Company at various levels from time to time. He is partner of Shrilon India LLP.

He holds 18,44500 equity shares of the company.

Sh. Sushil Jain, aged 64 years, is a dynamic qualified engineer from Delhi College of Engineering, New Delhi and is associated with the Company from its inception. He has more than 42 years experience to his credit in managing the affairs of Industrial Undertakings at top management levels. He has very efficiently and suitably managed the affairs of the Company as its Chairman and under his guidance and supervision, the Company has become the leading Toner Company of the country.

He holds 11,93,500 equity shares of the company.

11. Materially Non – listed Subsidiaries: The Company does not have any materially non – listed subsidiary. However, the company has one wholly owned subsidiary namely Indian Toners USA Company in Florida (USA) which was voluntarily dissolved during the year and the final communication is awaited from State Bank of India, Specialized ODI-FDI Cell, Mumbai.

#### 12. Disclosures of Non-compliances, Related Party Transactions, if any

The company has not entered into any transaction of a material nature with the Promoters, the Directors or the Management, their relatives etc. that may have any potential conflict with the interests of the company.

The company has complied with the requirements of the stock exchanges, SEBI and other statutory authorities on all matters related to capital markets during the last three years. There were no penalties imposed nor any structures issued on the Company by the Stock Exchanges, SEBI or any other statutory authority relating to the above.

Details of Related Party transactions are disclosed in Note No. 35 of notes to the Financial Statements.

#### 13. Means of Communication

The Board of Directors of the Company approves and takes on record the guarterly, half yearly and yearly

financial results in the proforma and time prescribed by Regulation 33 of SEBI (LODR) Regulations, 2015

- The approved financial results are forthwith sent to the Listed Stock Exchange and are published in the newspapers namely Financial Express & Jansatta within forty - eight hours of approval thereof.
- The results are sent to the BSE Limited where the Shares of the company are listed by uploading the results on its website at www.listing.bseindia.com.
- No formal presentations were made to the institutional investors and analysts during the year under review.
- Management discussion and Analysis forms part of the Annual Report, which is posted to the Shareholders of the Company.

#### 14. CEO/CFO Certificate

Certificate from CEO / CFO for the Financial Year ended **31.03.2023** has been provided elsewhere in the Annual Report.

15. The Name and designation of the Compliance Officer is Sh. Vishesh Chaturvedi, Company Secretary; e-mail ID: investors@ indiantoners.com

#### 16. General Shareholders' information

- a) Next Annual General Meeting: As indicated in the Notice to our Shareholders, the Annual General Meeting of the Company will be held on 31.07.2023. The time and venue of the meeting is as indicated in the notice.
- b) Financial Year: April to March
- c) Date of Book Closure: From 27.07.2023 to 31.07.2023 (both days inclusive)
- d) Dividend payment: 35% (Interim)
- e) Listing on Stock Exchanges:

BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 023 Annual Listing Fee for the year **2023-2024** has been paid to BSE Limited.

f) Stock Code

BSE Limited, Mumbai

523586

ISIN Number for NSDL / CDSL

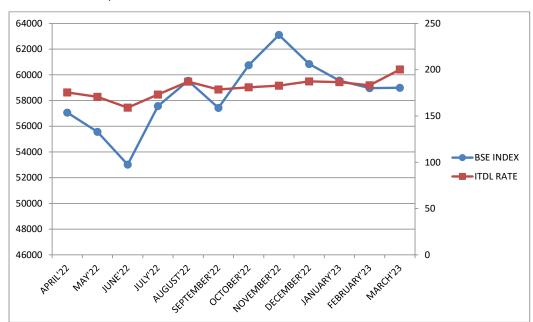
INF826B01018

g) Market Price Data: High, Low during each month in last financial year

The monthly high and low quotations of Indian Toners' equity shares traded on BSE during each month in the previous financial year ended March 31, 2023 in comparison with BSE Sensex, are as follows:-

Month	Share Pric	Share Price at BSE Se		ensex
	High (Rs.)	Low (Rs.)	High	Low
April, 2022	187.20	158.00	60845	56009
May, 2022	179.40	150.00	57184	52632
June, 2022	176.00	145.25	56433	50921
July, 2022	182.95	154.05	57619	52094
August, 2022	190.00	172.00	60411	57367
September, 2022	219.00	175.80	60676	56147
October, 2022	185.00	170.40	60787	56683
November, 2022	196.50	180.85	63303	60425
December, 2022	207.60	158.65	63583	59754
January, 2023	199.80	185.00	61344	58699
February, 2023	201.00	175.30	61682	58796
March, 2023	209.00	174.10	60498	57085

[Source: www.bseindia.com]



Performance in comparison to broad-based indices such as BSE Sensex.

h) Share Transfer Procedure: Every effort is made to clear share transfers/ transmissions and split / consolidation requests within 15 days.

Share Transfer Agents: Alankit Assignments Limited, 205-208, Anarkali Complex, Jhandewalan Extension, New Delhi - 110 055.

Ph. No. (011) 43541234, 42541234, Fax No. (011) 42541967

Distribution Schedule: The distribution of Company's shareholding as on 31<sup>st</sup> March, 2023 was as follows:

No. of E	quity Sha	uity Shares Held		Shareholders No. (%)				% of Total shares
1	То	500	13310	94.60	1468271	13.53		
501	То	1000	380	2.70	307982	2.84		
1001	То	2000	196	1.39	291996	2.69		
2001	То	3000	61	0.43	153883	1.42		
3001	То	4000	37	0.26	130711	1.20		
4001	То	5000	29	0.21	138382	1.28		
5001	То	10000	25	0.18	177420	1.64		
10001	То	Above	32	0.23	8181355	75.40		
			14070	100.00	10850000	100.00		

Shareholding Pattern as on 31st March, 2023

Category of Shareholder	Number of Shares	%age of Total Shares
Promoter and Promoter Group (A)	7513718	69.25
Public Shareholding (B)		
Mutual Funds/ UTI	3200	0.03
Bodies Corporate	75696	0.71
Director & Relative	2643	0.02
Individuals	3155961	29.08
Any Other		
- NRIs	85619	0.79
- Trust	594	0.01
- Clearing Members	2383	0.02
- HUF	10186	0.09
Total Public Shareholding (B)	3336282	30.75
Total Shareholding (A + B)	10850000	100.00

- j) Dematerialization of Shares : Approximately **92.45** % of the total paid up share capital of the Company has been dematerialized upto **31.03.2023**.
- k) Prevention of Insider Trading: The Company has taken necessary steps to prevent Insider Trading in terms of Securities Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 as amended from time to time to ensure protection of general Shareholders rights and interests. The Company Secretary is the Compliance officer in this regard.
- Outstanding GDR/ADR/Warrants or any convertible instruments, conversion date and impact on equity: The Company has not issued any GDRs / ADRs / Warrants or any convertible instruments.
- m) Plant Location of Unit 1: 10.5 K.M. Rampur-Bareilly Road, Rampur-244 901. Uttar Pradesh.
- n) Plant Location of Unit 2: D II, Phase II, Eldeco Sidcul Industrial Park, Sitarganj 262405, Distt. Udham Singh Nagar, Uttarkhand
- o) Address for correspondence: Sh. Vishesh Chaturvedi, Company Secretary, 1223, DLF Tower 'B', Jasola, New Delhi –110 025. Ph. No. (011) 45017000

#### 17. Details of shares transferred to Unclaimed Suspense Account

Particulars	No. of Shareholders	No. of shares
Aggregate number of shareholders and the outstanding shares in the suspense account lying at the beginning of the year;	59	8900
Number of shareholders who approached listed entity for transfer of shares from suspense account during the year;	1	100
Number of shareholders to whom shares were transferred from suspense account during the year;	1	100
Aggregate number of shareholders and the outstanding shares in the suspense account lying at the end of the year;	58	8800

That the voting rights on these shares shall remain frozen till the rightful owner of such shares claims the shares.

#### 18. Disclosure of web links for Company's Policies pursuant to Listing Regulations

- i) The company has familiarized the independent directors with the company, their roles, rights, responsibilities in the company, nature of the industry in which the company operates, business model of the company, etc., through various programmes. The details of such familiarisation programmes have been disclosed on the Company website at <a href="https://www.indiantoners.com">www.indiantoners.com</a> under the heading "Familiarisation Programmes for Independent Directors" on the page "Investor Relations".
- ii) The Company has formulated a policy for determining 'material subsidiaries and such policy has been disclosed on the Company website at <a href="www.indiantoners.com">www.indiantoners.com</a> under the heading "Company Codes & Policies" on the page "Investor Relations".
- iii) The Company has disclosed the policy on materiality of Related Party Transactions on its website at <a href="https://www.indiantoners.com">www.indiantoners.com</a> under the heading "Company Codes & Policies" on the page "Investor Relations".

### B. Non-Mandatory Requirements:

The Executive Chairman of the company maintains an office at his residence for which the necessary expenses are reimbursed to him as and when claimed.

C. Code of Conduct: The Code of Conduct for Directors and Senior Management Personnel was approved and adopted by the Company in the Board Meeting held on 31.10.2005 and annual compliance certificate from all the Directors and Senior Management Personnel of the Company is obtained.

#### CERTIFICATE

The Annual Compliance Confirmation for compliance of the Code of Conduct for the year ending 31.03.2023 has been received from all the Directors and Senior management Personnel of the Company.

Place: New Delhi Sushil Jain Date: 22.05.2023 Chairman

D. **Compliance Certificate from the Auditors**: The Company has obtained a certificate from the Statutory Auditors regarding compliance of conditions of Corporate Governance as stipulated in Schedule V of SEBI (LODR) Regulations, 2015. The Certificate is annexed.

B.K. Shroff & Co.
Chartered Accountants
3/7-B. Asaf Ali Road. 1st Floor. Flat No. 4. New Delhi - 110 002

# INDEPENDENT AUDITORS' CERTIFICATE ON CORPORATE GOVERNANCE

To,

The Members of

#### **INDIAN TONERS & DEVELOPERS LIMITED**

1. We, B.K. SHROFFF & COMPANY, CHARTERED ACCOUNTANTS, the Statutory Auditors of INDIAN TONERS & DEVELOPERS LIMITED (the "Company"), have examined the compliance of conditions of Corporate Governance by the Company, for the year ended on 31<sup>st</sup> March, 2023, as stipulated in regulations 17 to 27 and clauses (b) to (i) of regulation 46(2) and para C and D of Schedule V of the Securities and Exchange Board of India (Listing obligations and Disclosure Requirements) Regulations, 2015 (the Listing Regulations).

### Management's Responsibility

2. The Compliance of conditions of Corporate Governance is the responsibility of the Management. This responsibility includes the design, implementation and maintenance of internal control and procedures to ensure the compliance with conditions of the Corporate Governance stipulated in the Listing Regulations.

#### **Auditor's Responsibility**

- 3. Pursuant to the requirements of the Listing Regulations, our responsibility is to express a reasonable assurance in the form of an opinion as to whether the Company has complied with the conditions of corporate governance as stated in paragraph 2 above. Our responsibility is limited to examining the procedures and implementation thereof, adopted by the Company for ensuring compliance with the conditions of the corporate governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.
- 4. We have examined relevant records of the Company in accordance with the applicable Generally Accepted Auditing Standards in India, the Guidance Note on Certification of Corporate Governance issued by the Institute of Chartered Accountants of India (ICAI), and Guidance Note on Reports or Certificates for Special Purposes issued by the ICAI which requires that we comply with the ethical requirements of the code of Ethics issued by the ICAI.
- 5. We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control of Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.

#### Opinion

- 6. Based on our examination of the relevant records and according to the information and explanations provided to us and the representations provided by the Management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in regulations 17 to 27 and clauses (b) to (i) of regulation 46(2) and para C and D of Schedule V of the Listing Regulations during the year ended 31st March, 2023.
- 7. We state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

FOR B.K. SHROFF & CO.
CHARTERED ACCOUNTANTS
FRN: 302166E

(OM PRAKASH SHROFF)

Partner

Membership No.: 006329

PLACE: NEW DELHI DATE: 22.05. 2023

### **CEO/CFO Certificate**

#### We certify to the Board that:

- (a) We have reviewed financial statements and the cash flow statement for the year ended 31.03.2023 and that to the best of our knowledge and belief:
  - These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - (ii) These statements together present a true and fair view of the company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- (b) There are, to the best of our knowledge and belief, no transactions entered into by the company during the year which are fraudulent, illegal or violative of the company's code of conduct.
- (c) We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of the internal control systems of the company pertaining to financial reporting and we have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- (d) We have indicated to the auditors and the Audit Committee that :
  - there has not been any significant changes in internal control over financial reporting during the year under reference:
  - (ii) there has not been any significant changes in accounting policies during the year requiring disclosure in the notes to the financial statements; and
  - (iii) there has not been any instances during the year of significant fraud of which we had become aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system over financial reporting.

(Sushil Jain)

(N.K. Maheshwari)

CEO

Chief Financial Officer

Date: 22.05.2023

# TO THE MEMBERS OF INDIAN TONERS AND DEVELOPERS LIMITED

I Report on the Audit of Financial Statements for the year ended 31st March, 2023

#### 1. Opinion

- A. We have audited the financial statements of INDIAN TONERS AND DEVELOPERS LIMITED ("the Company"), which comprise the Balance Sheet as at March 31, 2023, and the Statement of Profit and Loss (including Other Comprehensive Income), Statement of Changes in Equity and Statement of Cash Flows for the year then ended, and notes to financial statements including a summary of the significant accounting policies and other explanatory information (hereinafter referred to as "the financial statements").
- B. In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2023, and its Profit, other comprehensive income, changes inequity and its cash flows for the year ended on that date.

#### 2. Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the financial statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the independence requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules made thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial Statements.

#### 3. Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in

our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separateopinion on these matters. We have determined the matters described below to be the key audit matters to be communicated in our report.

1. Major portion of the company's business i.e. both export and import, is transacted in foreign currency and consequently the company is exposed to foreign exchange risk. Foreign currency exchange rate exposure due to its imports is substantially balanced by export of goods. We assessed the foreign exchange risk management policies adopted by the company. The company manages risk through formulating risk management objectives and policies which are reviewed by the senior management, Audit Committee and Board of Directors. Our audit approach was a combination of test of internal controls and substantive procedures to evaluate chances of minimizing the risk involved.

# 4. Information Other than the financial Statements and Auditor's Report thereon

A. The Company's Board of Directors is responsible for the preparation of the other information. The other information comprises the information included in the Management Discussion and Analysis, Board's Report including Annexures to Board's Report, Business Responsibility Report, Corporate Governance and Shareholder's Information, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

B. In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained during the course of our auditor otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

- Responsibilities of Management and Those Charged with Governance for the financial statements
- The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance, other comprehensive income, changes in equity and cash flows of the Company in accordance with the accounting principles generally accepted in India including Indian Accounting Standards (Ind AS) specified under section 133 of company Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error
- B. In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

That Board of Directors are responsible for overseeing the Company's with reference to financial statements process.

# Auditor's Responsibilities for the Audit of the financial statements

A. Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always

- detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.
- B. As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:
  - i) Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
  - ii) Obtain an understanding of internal financial controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls system in place and the operating effectiveness of such controls.
  - iii) Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
  - iv) Conclude on the appropriateness management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or

- conditions may cause the Company to cease to continue as agoing concern.
- v) Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- vi) Materiality is the magnitude of misstatements in the financial statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the financial statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the financial statements.
- C. We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
- D. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.
- E. From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements ofthe current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# II Report on Other Legal and Regulatory Requirements

 As required by the Companies (Auditor's Report) Order, 2020 ("the Order") issued by the Central Government in terms of Section 143(11) of the Act, we give in "Annexure A" a statement on the matters specified in paragraph 3 and 4 of the Order, to the extent applicable.

- 2.(A) As required by Section 143(3) of the Act, Based on our audit we report that:
  - a. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit:
  - In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books:
  - c. The Balance Sheet, the Statement of Profit and Loss including Other Comprehensive Income, Statement of Changes in Equity and the Statement of Cash Flow dealt with by this Report are in agreement with the relevant books of account:
  - d. In our opinion, the aforesaid financial statements comply with the Ind AS specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 (as amended).
  - e. On the basis of the written representations received from the directors as on March 31, 2023 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2023 from being appointed as a director in terms of Section 164 (2) of the Act:
  - f. With respect to the adequacy of the internal financial controls with reference to financial statements of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure B". Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial controls over financial reporting.
- (B) With respect to the other matters to be included inthe Auditor's Report in accordance

with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:

- The Company has disclosed the impact of pending litigations on its financial position in its Financial Statements -Refer note no. 27 (b) & (c) to the financial statements
- The Company did not have long-term contracts including a derivative contract which was outstanding as at 31<sup>st</sup> March 2023.
- iii) There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.
- iv) Omitted.
- v) (a) The management has represented that, to the best of its knowledge and belief, no funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company to or in any other persons or entities, including foreign entities ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall:
  - directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever ("Ultimate Beneficiaries") by or on behalf of the Company or
  - Provide any guarantee, security or the like to or on behalf of the Ultimate Beneficiaries.
- (b) The management has represented, that, to the best of its knowledge and belief, no funds have been received by the Company from any persons or entities, including foreign entities ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the Company shall:

Directly or indirectly, lend or invest in

other persons or entities identified in any manner whatsoever ("Ultimate Beneficiaries") by or on behalf of the Funding Party or

- Provide any guarantee, security or the like from or on behalf of the Ultimate Beneficiaries.
- (c) Based on such audit procedures as considered reasonable and appropriate in the nothing has come to our notice that has caused us to believe that the representations under sub- clause (v) (a) and (v) (b) contain any material mis-statement.
- The dividend declared or paid during the year by the company is in compliance with section 123 of the Act.
- (C) With respect to the other matters to be included in the Auditor's Report in accordance with the requirements of section 197(16) of the Act, In our opinion and to the best of our information and according to the explanations given to us, the remuneration paid by the Company to its directors during the year is in accordance with the provisions of section 197 of the Act.
- (D) Proviso to Rule 3(1) of the Companies (Accounts) Rules, 2014 for maintaining books of account using accounting software which has a feature of recording audit trail (edit log) facility is applicable to the Company with effect from April 1, 2023, and accordingly, reporting under Rule 11(g) of Companies (Audit and Auditors) Rules, 2014 is not applicable for the financial year ended March 31, 2023.

For B. K. Shroff & Co. Chartered Accountants Firm Registration No.: 302166E

Place: New Delhi Date: 22.05.2023

UDIN: 23006329BGYYUM6158

(OM PRAKASH SHROFF)

Partner Membership No.: 006329

# ANNEXURE "A" TO THE INDEPENDENT AUDITOR'S REPORT

(Referred to in paragraph II point 1 under "Report on Other Legal and Regulatory Requirements" section of our report to the members of INDIAN TONERS AND DEVELOPERS LIMITED of even date)

- i) (a) The Company has maintained proper records showing full particulars including quantitative details and situation of property, plant and equipment.
  - (b) The Company has maintained proper records showing full particulars of Intangible Assets
  - (c) As explained to us, physical verification of property, plant and equipment has been carried out by the company and no material discrepancies were noticed on such verification. In our opinion, this periodicity and manner of physical verification is reasonable having regard to the size of the company and the nature of its assets.
  - (d) According to the information and explanations given to us, title deeds of immovable properties of the company are held in the name of the Company.
  - (e) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has not revalued its Property, Plant and Equipment (including Right of use assets) or intangible assets during the year, hence provisions of clause (i) (a) are not applicable to the company.
  - (f) According to information and explanations given to us and on the basis of our examination of the records of the Company, there are no proceedings initiated or pending against the Company for holding any benami property under the Prohibition of Benami Property Transactions Act, 1988 and rules made thereunder
- ii) (a) The inventories (except goods in transit) have been physically verified during the year by the management at reasonable intervals. In our opinion and according to the information and explanations given to us, the coverage and procedure of such verification by the Management is appropriate having regard to the size of the Company and the nature of its

- operations. No discrepancies of 10% or more in the aggregate for each class of inventories were noticed on such physical verification of inventories when compared with books of account.
- (b) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has not been sanctioned working capital facility limits in excess of INR five crores from banks during the year, hence this clause is not applicable.
- iii) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has not made any investments, provided guarantee or security or granted any loans or advances in the nature of loans, secured or unsecured, to companies, firms, limited liability partnerships or any other parties during the year. Accordingly, paragraph of 3(iii) (a) to 3(iii) (f) of the Order are not applicable to the Company.
- iv) According to the information and explanation given to us, the company has no Investment, Loans and guarantees or security which required compliance of provisions of section 185 and 186 of the Companies Act, 2013, and as such clause (iv) of the Order is not applicable to the Company.
- v) The Company has not accepted any deposits or amounts which are deemed to be deposits from the public within the meaning of section 73, 74, 75 & 76 of the Act & rules framed thereunder during the year and hence paragraph of 3 (i) of the Order is not applicable to the Company.
- vi) Pursuant to the rules made by the central government of India, the company is required to maintain cost records as specified under section 148(1) of the act in respect of its products. We have broadly reviewed the same, and are of opinion that prima facie, the prescribed accounts and records have been made and maintained. However we have not made a detailed examination of the records with a view to determine whether they are accurate or complete.
- vii) (a) According to the records examined by us, the

Company is generally regular in depositing with appropriate authorities undisputed statutory dues including Provident Fund, Employees State Insurance, Income Tax, Goods & Service Tax, Duty Of Custom, Duty Of Excise, Cess and other statutory dues wherever applicable.

According to the information and explanations given to us, no undisputed amounts payable in respect of Provident Fund, Income Tax, Duty Of Customs, Goods and Service Tax, Cess and other material statutory dues were in arrears as at 31st March 2023 for a period of more than six months from the date they became payable.

(b) There are no disputed dues of income tax or sales tax or service tax or duty of customs or duty of excise or value added tax or goods and service tax outstanding as at 31st March 2023 except the following(refer note no 37(B) and (c) to the financial statements.

Name of the statute	Nature of the dues	Period to which the amount relates	Amount (Rs in Lacs)	Forum where dispute is pending
Income Tax Act, 1961	Income Tax	2020-21	23.01	Commissioner appeals
Custom Tariff Act- 1975	Custom Duty	November, 2018 to June, 2020	408.28 {Refer note no:37(b)	High Court, New Delhi

- viii) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has not surrendered or disclosed any transactions, previously unrecorded as income in the books of account, in the tax assessments under the Income Tax Act, 1961 as income during the year.
- ix) (a) Based on our audit procedures and according to the information given by the management, the company has not taken any loans or borrowings from any financial institution, bank, and government. The company has not issued debentures during the year. Therefore paragraph 3(viii) of the Order is not applicable to the Company.
  - (b) According to the information and explanations

- given to us and on the basis of our examination of the records of the Company, the Company has not been declared a willful defaulter by any bank or financial institution or government or government authority.
- (c) In our opinion and according to the information and explanations given to us, the Company has not obtained term loans during the year. Accordingly, clause 3(ix) (c) & (d) of the order is not applicable.
- (e) According to the information and explanations given to us and on an overall examination of the balance sheet of the company, the company has not raised any funds from an entity or person on account of or to meet the obligations of its subsidiaries, associates or joint ventures.
- (f) According to the information and explanations given to us and procedures performed by us, we report that the company has not raised loans during the year on the pledge of securities held in its subsidiaries, joint ventures or associate companies
- x) (a) The Company has not raised any moneys by way of initial public offer or further public offer (including debt instruments) accordingly, clause 3(x) (a) of the Order is not applicable.
  - (b) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year. Accordingly, clause 3(x) (b) of the Order is not applicable.
- xi) (a) Based on examination of the books and records of the Company and according to the information and explanations given to us, no fraud by the Company or on the Company has been noticed or reported during the course of the audit
  - (b) According to the information and explanations given to us, no report under sub-section (12) of Section 143 of the Act has been filed by the auditors in Form ADT-4 as prescribed under rule 13 of Companies (Audit and Auditors) Rules, 2014 with the Central Government.
  - (c) As represented to us by the management,

there are no whistle blower complaints received by the Company during the year.

- xii) The Company is not a Nidhi Company and hence 3 (xii) of the Order is not applicable to the Company.
- xiii) As per the information and explanations and records made available by the management of the company and audit procedure performed, for the related parties transaction entered during the year, the company has complied with the provisions of sec 177 and 188 of the act, wherever applicable. As explained, as per records and details made available to us such related parties transactions have been disclosed in the note to the financial statements as required by the applicable Ind-AS.
- xiv) (a) Based on information and explanations provided to us and our audit procedures, in our opinion, the Company has an internal audit system commensurate with the size and nature of its business.
  - (b) We have considered the internal audit reports of the Internal Auditor issued for the period under audit in determing the nature, timing & extent of our audit procedure.
- xv) In our opinion and according to the information and explanation given to us, during the year, the company has not entered into any non-cash transactions with directors or persons connected with him.
- xvi) (a) The Company is not required to be registered
   Under Section 45-1A of the Reserve Bank of
   India Act, 1934. Accordingly, Clause 3(xvi)(a)
   & (b) of the Order is not applicable
  - (c) The Company is not a Core Investment Company (CIC) as defined in the regulations made by the Reserve Bank of India. Accordingly, clause 3(xvi)(c) of the Order is not applicable
  - (d) According to the information and explanation given to us by the management, the Group does not have any Core Investment Company (CIC) as part of the Group as per the definition of Group contained in the Core Investment Companies (Reserve Bank) Directions, 2016 and hence the reporting under clause (xvi)(d) of the Order is not applicable.
- xvii) The Company has not incurred any cash losses in the financial year and in the immediately preceding financial year.

- xviii) There has been no resignation of the statutory auditors during the year and accordingly this clause is not applicable / paragraph 3(xviii) of the Order is not applicable.
- xix) On the basis of the financial ratios, (refer note no. 46 to the financial statements). and expected dates of realization of financial assets and payment of financial liabilities, other information accompanying the financial statements and our knowledge of the Board of Directors and Management plans and based on our examination of the evidence supporting the assumptions, nothing has come to our attention, which causes us to believe that any material uncertainty exists as on the date of the audit report indicating that Company is not capable of meeting its liabilities existing at the date of balance sheet as and when they fall due within a period of one year from the balance sheet date. We, however, state that this is not an assurance as to the future viability of the Company. We further state that our reporting is based on the facts up to the date of the audit report and we neither give any guarantee nor any assurance that all liabilities falling due within a period of one year from the balance sheet date, will get discharged by the Company as and when they fall due.
- xx) In our opinion and according to information and explanation given to us, there is no amount remaining unspent towards Corporate Social Responsibility (CSR)as specified under subsection (5) of Section 135 of the Companies Act, 2013 refer note no. 43 to financial statements.
- xxi) Company subsidiary in USA has been voluntarily dissolved on 31.10.2022 & accordingly provisions of clause (xxi) of the Companies (Auditors Report) order CARO are not applicable to the company.

For B. K. Shroff & Co. Chartered Accountants Firm Registration No.: 302166E

Place: New Delhi Date: 22.05.2023

UDIN: 23006329BGYYUM6158

(OM PRAKASH SHROFF)
Partner
Mambarahin No.: 006229

Membership No.: 006329

# ANNEXURE "B" TO THE INDEPENDENT AUDITOR'S REPORT

(Referred to in paragraph II point 2 A (f) under "Report on Other Legal and Regulatory Requirements" section of our report to the members of INDIAN TONERS AND DEVELOPERS LIMITED of even date)

Report on the Internal Financial Controls With reference to financial statements under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls with reference to financial statements of **INDIAN TONERS AND DEVELOPERS LIMITED** ("the Company") as of March 31, 2023 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

# Management's Responsibility for Internal Financial Controls

The Company's management and Board of Directors are responsible for establishing and maintaining internal financial controls based on the internal control with reference to the financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls with reference to the financial statements based on our audit. We conducted our audit in accordance with the Guidance Note and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an

audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to the financial statements was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system with reference to the financial statements and their operating effectiveness. Our audit of internal financial controls with reference to the financial statements included obtaining an understanding of internal financial controls with reference to the financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system with reference to the financial statements.

# Meaning of Internal Financial Controls with reference to the financial statements

A company's internal financial control with reference to the financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control with reference to the financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the

company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements

# Inherent Limitations of Internal Financial Controls with reference to the financial statements

Because of the inherent limitations of internal financial controls with reference to the financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur andnot be detected. Also, projections of any evaluation of the internal financial controls with reference to the financial statements to future periods are subject to the risk that the internal financial control with reference to the financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

In our opinion, to the best of our information and according to the explanations given to us, the Company

has, in all material respects, an adequate internal financial controls system with reference to the financial statements and such internal financial controls with reference to the financial statements were operating effectively as of March 31, 2023, based on the internal financial controls with reference to the financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For B. K. Shroff & Co. Chartered Accountants Firm Registration No.: 302166E

Place: New Delhi Date: 22.05.2023

UDIN: 23006329BGYYUM6158

(OM PRAKASH SHROFF)

Partner

Membership No.: 006329

# **BALANCE SHEET AS AT 31ST MARCH, 2023**

(Rs in Lakhs)

Particulars	Note No.	As at 31st March, 2023	As at 31st March 2022
I.ASSETS			
(1) Non-Current Assets			
(a) Property, Plant & Equipment	2	6,913.72	4,854.36
(b) Capital Work in progress	3	160.09	140.62
(c) Intangible Assets	4	5.78	0.37
(d) Financial assets			
(i) Investments	5	730.88	1,083.35
(ii) Other Financial Assets	6	321.44	266.49
(e) Other Non Current Assets	8	410.29	503.37
Total Non Current Assets		8,542.20	6,848.56
(2) Current Assets			
(a) Inventories	9	1,855.21	1,792.52
(b) Financial Assets			
(i) Trade Receivables	10	2,167.36	1,694.78
(ii) Cash and Cash Equivalents	11	1,073.91	1,982.11
(iii) Bank Balances other than(ii)above	12	757.20	503.95
(iv) Investments	13	5,676.41	5,416.82
(v) Other Financial Assets	6	48.47	45.57
(vi) Current Tax Assets (net)	14	113.34	377.16
(c) Other Current Assets	8	886.27	523.46
Total Current Assets		12,578.17	12,336.37
TOTAL ASSETS		21,120.37	19,184.93
II. EQUITY AND LIABILITIES			
EQUITY			
(a) Equity Share Capital	15	1,085.00	1,085.00
(b) Other Equity	16	17,740.93	15,483.53
Total Equity		18,825.93	16,568.53
LIABILITIES		·	•
(1) Non-Current Liabilities			
(a) Financial Liabilities			
(i) Other Financial Liabilities	17	200.69	_
(b) Provisions	18	103.34	103.67
(c) Deferred Tax Liabilities (Net)	7	618.96	655.18
(d) Others	20	-	_
Total Non Current Liabilities		922.99	758.85
(2) Current Liabilities			
(a) Financial Liabilities			
(i) Trade Payables	19		
'Total Outstanding dues of Micro enterprises and small Enterprises		14.76	16.02
'Total outstanding dues of creditors other than Micro enterprises and Small Enterprises		636.95	1.258.00
(ii) Other Financial Liabilities	17	181.31	463.29
(b) Other Current Liabilities	20	516.97	97.80
(c) Provisions	18	21.46	22.44
Total Current Liabilities		1,371.45	1,857.55
TOTAL EQUITY & LIABILITIES		21,120.37	19,184.93

Significant Accounting Policies

The accompanying notes form an Integral Part of these financial Statements.

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As per our Report of even date. FOR B.K SHROFF & COMPANY CHARTERED ACCOUNTANTS

For and on Behalf of the Board

FRN: 302166E

(OM PRAKASH SHROFF) Partner Membership No.: 0006329 (SANJEEV GOEL) Director DIN 00044850 (SUSHIL JAIN) Chairman DIN.00323952

Place: New Delhi Dated: 22nd May, 2023

(VISHESH CHATURVEDI) Company Secretary

# STATEMENT OF PROFIT & LOSS FOR THE YEAR ENDED 31ST MARCH, 2023

(Rs in Lakhs Except Per Share Data)

Particulars	Note No.	For the Year ended 31st March 2023	Year ended 31st March 2022
REVENUE:			
Revenue from Operations	21	15,516.90	11,899.27
Other Income	22	384.50	439.68
Total Revenue		15,901.40	12,338.95
EXPENSES:			
Cost of Materials Consumed	23	7,187.09	5,158.55
Change in Inventory of Finished goods, Work-in-progress & Stock In Trade	24	(73.84)	55.38
Employee Benefit Expenses	25	1,741.22	1,608.19
Finance Cost	26	26.82	15.53
Depreciation and Amortization Expense	27	392.30	413.53
Other Expenses	28	3,218.19	2,740.91
Total Expenses		12,491.78	9,992.09
Profit before Tax		3,409.62	2,346.86
Tax expense:			
(1) Current Tax		813.96	684.58
(2) Taxes in respect of earlier years		2.80	(226.51)
(3) Deferred Tax Charge/ (Credit)		(38.57)	(5.47)
Profit for the year		2,631.43	1,894.25
Other comprehensive income a) Items that will not be reclassified to profit or loss			
(i) Remeasurement benefit of defined benefit plans		12.69	58.81
(ii) Income tax expense on remeasurement benefit of defined benefit plan		(3.70)	(17.13)
b) (i) Items that will be reclassified to profit or loss		(4.62)	-
(ii) Income tax relating to items that will be reclassified to profit or loss		1.35	
Total comprehensive income for the Year		2,637.15	1,935.93
Earning per equity share of Rs. 10/- each			
(1) Basic (In Rs.)	36	24.25	17.46
(2) Diluted (In Rs.)		24.25	17.46

Significant Accounting Policies

The accompanying notes form an integral part of these financial statements

1-48

As per our Report of even date. FOR B.K SHROFF & COMPANY CHARTERED ACCOUNTANTS

For and on Behalf of the Board

FRN: 302166E

(OM PRAKASH SHROFF) Partner Membership No.: 0006329 (SANJEEV GOEL) Director DIN 00044850 (SUSHIL JAIN) Chairman DIN.00323952

Place: New Delhi

Dated: 22nd May, 2023 (VISHESH CHATURVEDI) Company Secretary

#### Statement of Change in Equity

#### a) Equity Share Capital

(Rs. In Lakhs)

For the Year ended 31st March, 2022

Balance as at 1st April 2021	Changes in equity share capital during the year	Balance as at 31st March 2022
1085.00	-	1085.00

#### For the Year ended 31st March, 2023

Balance as at 1st April 2022	Changes in equity share capital during the year	Balance as at 31st March, 2023
1085.00	-	1085.00

#### b) Other Equity

(Rs. In Lakhs)

OTHER EQUITY	Res	Reserves and Surplus			Total
	General Reserve	Retained Earnings	Capital Redemption Reserve	comprehensive income that will not be classified to profit & loss	
Balance as at 01.04.2021	5240.74	9608.72	231.16	(74.25)	15006.37
Profit for the year	-	1894.25	-	-	1894.25
Items of OCI for the year ended, net of tax-	-	-	-	-	-
- Remeasurement benefit of defined benefit plans				41.68	41.68
Total Comprehensive Income for the year 2021-22 (A)	5240.74	11502.97	231.16	(32.57)	16942.3
Dividend Paid	-	(651.00)		-	(651.00)
Transcation Cost Related to Buyback of Shares	-	(807.77)	-	-	(807.77)
Total (B)	•	(1,458.77)	-	-	(1,458.77)
Balance as at 31.03.2022 (A)+(B)	5240.74	10044.20	231.16	(32.57)	15483.53
Balance as at 01.04.2022	5,240.74	10,044.20	231.16	(32.57)	15,483.53
Profit for the year	-	2,631.43		-	2,631.43
Items of OCI for the year ended, net of tax-	-	-	-	-	-
- Remeasurement benefit of defined benefit plans	-	-	-	5.72	5.72
Total Comprehensive Income as at 31.03.2023 (A)	5,240.74	12,675.63	231.16	(26.85)	18,120.68
Dividend Paid	-	(379.75)		-	(379.75)
Total (B)	-	-	-	-	(379.75)
Balance as at 31.03.2023 (A)+(B)	5,240.74	12,675.63	231.16	(26.85)	17,740.93

As per our Report of even date. FOR B.K SHROFF & COMPANY CHARTERED ACCOUNTANTS

For and on Behalf of the Board

FRN: 302166E

(OM PRAKASH SHROFF)

Partner

Membership No.: 0006329

(SANJEEV GOEL) Director DIN 00044850 (SUSHIL JAIN) Chairman DIN.00323952

Place: New Delhi Dated: 22nd May, 2023

(VISHESH CHATURVEDI) Company Secretary

# Statement of Cash Flow for the year ended March,31,2023

(Rs. In Lakhs)

Parti	culars	Year en	ded
	_	31.03.2023	31.03.2022
Sr. No	CASH FLOW FROM OPERATING ACTIVITIES:		
A.	Net Profit Before Tax	3409.62	2346.85
	Adjustment for :		
	Depreciation & Amortization	392.30	413.53
	Loss/(profit) on sale of PPE	9.37	(21.27)
	Assets written off	7.19	-
	Loss/(profit) on sale of Investments	(9.84)	(2.09)
	Loss/(profit) on Insurance Claim	2.29	2.94
	Finance Cost	26.82	15.53
	Interest income	(143.66)	(174.97)
	Bad Debts /Provision for diminution in value of Investment of subsidiary	38.08	218.92
	Re-measurement of defined benefit obligation	12.69	58.81
	Liabilities / provisions no longer required written back/Sundry Balances write off/ back	(11.26)	(3.11)
	Net Unrealised Foreign Exchange (Gain ) / Loss	-	9.83
	Gain on Mark to Market of Investments	(188.18)	(231.15)
	Operating Profit before Working Capital Changes	3545.42	2633.82
	Adjustment for :		
	(Increase)/Decrease in Inventories	(62.69)	(623.57)
	(Increase)/Decrease in Trade Receivables	(472.58)	(124.12)
	(Increase)/Decrease in Loans & Other Assets	(386.19)	(153.00)
	Increase/(Decrease) in Trade & Other Payables	(274.29)	125.97
	Cash Generated from Operations	2349.67	1859.10
	Direct Taxes Paid/Refund (Net)	(534.90)	(451.87)
	Net Cash Inflow /(Outflow) from Operating Activities (A)	1814.77	1407.23
	CASH FLOW FROM INVESTING ACTIVITIES:		
B.	Purchase of PPE / Capital Advances & Capital Work-in-Progress	(2420.99)	(909.53)
	(Purchase) / Sale of Investments	250.00	1110.99
	Proceeds from Sale of Property ,Plant & Equipments	11.31	28.60
	Movement in Other Bank Balances (including unclaimed dividend)	(253.25)	22.27
	Interest Received	143.66	174.97
	Net Cash Inflow/(outflow) from Investing Activities (B)	(2269.27)	427.30

### INDIAN TONERS & DEVELOPERS LTD.

(Rs. In Lakhs)

Part	iculars	Year en	ded
		31.03.2023	31.03.2022
	CASH FLOW FROM FINANCING ACTIVITIES :		
С	Finance Cost	(26.82)	(15.53)
	Dividend Paid	(379.75)	(1,458.77)
	Payment of Lease Liabilities	(47.13)	(50.43)
	Net cash Inflow/(outflow) from financing activities (C)	(453.70)	(1524.73)
	Net Increase/ (Decrease) in Cash and Cash Equivalents (A+B+C)	(908.20)	309.80
	Add: Cash and Cash Equivalents at the Beginning of the year	1982.11	1672.31
	Cash and Cash Equivalents at the End of the year	1073.91	1982.11
	Components of cash & cash equivalents:		
	- Balance with Banks : On current accounts	1069.87	1978.42
	- Cash on hand	4.04	3.69
		1073.91	1982.11

#### Note:

The Cash Flow Statement has been prepared under the Indirect Method as set out in Indian Accounting Standard - 7 "Cash Flow Statements" as notified by the Central Government of India.

Acquisition/Purchase of Property Plant & Equipments includes movement of capital work in progress, and capital advances paid during the year.

Previous year's figures have been re-grouped / re-arranged whererver considered necessary to confirm to make them comparable.

As per our Report of even date. FOR B.K SHROFF & COMPANY CHARTERED ACCOUNTANTS

FRN: 302166E

(OM PRAKASH SHROFF)

Partner

Membership No.: 0006329

Place: New Delhi

Dated: 22nd May, 2023

For and on Behalf of the Board

(SANJEEV GOEL)
Director

DIN 00044850

(VISHESH CHATURVEDI)

**Company Secretary** 

(SUSHIL JAIN) Chairman DIN.00323952

#### 1 ACCOUNTING POLICIES

#### i) General Corporate Information:

Indian Toners & Developers Limited is a Company domiciled and incorporated in India under the Indian Companies Act, 2013 and is in the business of manufacturing of Compatible Toners only. The Companys maufacturing units are located at Rampur & Sitarganj.

#### ii) Basis of preparation of financial statements:

a) The financial statements of the Company have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under the provisions of section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015 under historical cost convention on the accrual basis except for certain financial instruments which are measured at fair value, the provision of Companies Act. 2013 ('Act') (to the extent notified) and guidelines issued by the Securities and Exchange Board of India (SEBI).

Historical cost is the generally based on the fair value of the consideration given in exchange for goods & services Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation

Accounting policies have been consistently applied except where a newly issued Indian accounting standard is initially adopted or are vision to an existing Indian accounting standard requires a change in the accounting policy hitherto in use.

#### b) Functional and Presentation currency

These financial statements are presented in Indian Rupees (INR), which is the Company's functional currency. All financial information presented in INR has been rounded to the nearest Lakhs (upto two decimals), except as stated otherwise.

#### iii) Use of Estimates

The preparation of the Financial Statements in conformity with Ind AS requires the management to make estimates, judgments and assumptions. These estimates, judgment and assumptions affect the application of accounting policies and the reported amount of Assets and Liabilities and disclosure of Contingent Liabilities on the date of the Financial Statements and reported amounts of revenues and expenses for the year. Accounting estimate & undergoing assumption are reviewed on an ongoing basis. Actual results could differ from those estimates. Appropriate changes in estimates are made as the Management becomes aware of the changes in estimates are reflected in the financial statements in the period in which the changes are made and if material, their effects are disclosed in the notes to financial statements.

#### iv) Current and non-current classification

The Company presents assets and liabilities in the balance sheet based on current/non-current classification. An asset is current when it is:

- Expected to be realized or intended to sold or consumed in normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realized within twelve months after the reporting period; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.deffered tax Assets & Liabilities are classified as Non Current.
   All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in normal operating cycle;
- It is held primarily for the purpose of trading;

- It is due to be settled within twelve months after the reporting period; or
- There is no unconditional right to defer settlement of the liability for at least twelve months after the reporting period.

All other liabilities are classified as non-current.

#### v) Property, Plant and Equipments

#### a) Initial recognition and measurement

An item of property, plant and equipments recognized as an asset if and only if it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably.

Property, plant and equipment are considered cost or deemed cost less accumulated depreciation/ amortizaton and accumulated impairment losses, if any except Land which is recognized at Fair value. Cost includes expenditure that is directly attributable to bringing the asset, inclusive of non-refundable taxes & duties. Costs directly attributable to acquisition are capitalized until the property, plant and equipment are ready for use, as intended by management. The company depreciates property, plant and equipment over their estimated useful lives using the straight-line method.

When parts of an item of property, plant and equipment have different useful lifes, they are recognized separately.

Stores and Spares received alongwith the plant or equipment & those purchased subsequently for specific machines & having irregular use are being capitalised & impairment.

Expenditure related to & incured during implementation of capital projects is inculded under "Capital work in Progress". The same is allocated in a systematic basis to the respective fixed assets an completion of construction of fixed assets.

The Company assesses at each balance sheet date whether there is any indication that a Property, plant and equipment may have been impaired. If any such indication exists, the Company estimates the recoverable amount of the Property, plant and equipment. If such recoverable amount of the Property, plant and equipment or the recoverable amount of the cash generating unit to which the Property, plant and equipment belongs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognized in the Statment of profit and loss. If at the balance sheet date there is an indication that if a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the Asset is reflected at the recoverable amount subject to a maximum of depreciated historical cost.

#### b) Subsequent costs

Subsequent expenditure is recognized as an increase in the carrying amount of the asset when it is probable that future economic benefits deriving from the cost incurred will flow to the enterprise and the cost of the item can be measured reliably.

The cost of replacing part of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Company and its cost can be measured reliably. The carrying amount of the replaced part is derecognized. The costs of the day-to-day servicing of Property, Plant and Equipment are recognized in profit or loss as incurred.

#### c) Impairment

Property, Plant and Equipments are derecognized when no future economic benefits are expected from their use or upon their disposal. Gains and losses on disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment, and are recognized in the statement of profit and loss.

### d) Depreciation/amortization

Depreciation is recognized in statement of profit or loss on a straight-line basis over the estimated useful lifes of each part of an item of Property, Plant and Equipment. Leasehold lands are amortized over the lease term unless it is reasonably certain that the Company will obtain ownership by the end of the lease term.

Depreciation on additions to/deductions from property, plant and equipment during the year is charged on pro-rata basis from/up to the date on which the asset is available for use/disposed.

Depreciation on Revalued Assets is calculated on their respective revalued amounts and is computed on the basis of remaining useful life as estimated by the valuer on straight line method.

The company, based on technical assessment made by technical expert and management estimate, depreciates certain items of property, plant and equipment over estimated useful lives which are different from the useful life prescribed in Schedule II to the Companies Act, 2013. The management believes that these estimated useful lives are realistic and reflect fair approximation of the period over which the assets are likely to be used.

•	Leasehold Land	Lease Period
•	Plant Buildings	30 years
•	Plant & Equipment	20 years
•	Furniture	10 years
•	Office Equipment	5 years
•	Computers	3 years
•	Motor Vehicles	8 years
•	Electric Installation	12 years
•	RTU (Right to use)	5 years

The property, plant and equipment acquired under finance leases is depreciated over the asset's useful life or over the shorter of the asset's useful life and the lease term if there is no reasonable certainty to obtain ownership at the end of the lease term.

#### vi) Intangible Assets

Intangible Assets are recorded at the consideration paid for acquisition less accumulated amortization and accumulated impairment, if any. Amortization is recognized at Straight Line Basis over their estimated useful life's. The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis. Intangible assets with indefinite useful lives that are acquire separately are carried at cost less accumulated impairment losses.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in Statement of profit and loss within other income/ expenses.

#### Depreciation

Intangible assets that are acquired by the company are measured initially at cost. After initial recognition, intangible assets are carried at its cost less any accumulated amortization and any accumulated impairment loss. Intangible assets are amortized on Straight Line Basis over a period of 3 years.

#### vii) Financial Instrument

All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

#### A Financial Assets

#### Initial recognition and measurement

All financial assets are recognized initially at fair value plus or minus, in the case of financial assets not recorded at fair value through profit or loss, transaction costs are attributable to the acquisition or issue of the financial asset, otherwise charged to Statement of Profit & Loss.

#### II Subsequent measurement

Financial assets are subsequently classified and measured at:

- · Financial assets at amortised cost
- Financial assets at fair value through profit and loss (FVTPL)
- Financial assets at fair value through other comprehensive income (FVTOCI).

#### b) Trade Receivables

Trade receivables are initially recognised at fair value. Subsequently, these assets are held at amortised cost, using the effective interest rate (EIR) method net of any expected credit losses wherever applicable. The EIR is the rate that discounts estimated future cash income through the expected life of financial instrument.

#### c) Debt instruments

i) Measured at amortized cost

A 'debt instrument' is measured at the amortized cost if both the following conditions are met:

- (a) The asset is held within a business model whose objective is to hold assets for collecting contractual cash flows, and
- (b) Contractual terms of the asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

After initial measurement, such financial assets are subsequently measured at amortized cost using the EIR method. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included in finance income in the profit or loss. The losses arising from impairment are recognized in the Statement of profit or loss.

#### ii) Measured at FVTOCI (Fair Value through OCI)

A 'debt instrument' is classified as at the FVTOCI if both of the following criteria are met:

- (a) The objective of the business model is achieved both by collecting contractual cash flows and selling the financial assets, and
- (b) The asset's contractual cash flows represent SPPI.

Debt instruments included within the FVTOCI category are measured initially as well as at each reporting date at fair value. Fair value movements are recognized in the OCI. However, the Company recognizes interest income, impairment losses & reversals and foreign exchange gain or loss in the profit and loss. On derecognition of the asset, cumulative gain or loss previously recognized in OCI is reclassified from the equity to profit and loss. Interest earned while holding FVTOCI debt instrument is reported as interest income using the EIR method.

#### iii) Measured at FVTPL (Fair value through profit or loss)

Debt instruments does not meet the criteria for categorization as at amortized cost or as FVTOCI, is classified as at FVTPL.

The Company elects to classify the debt instrument, which otherwise meets amortized cost or FVTOCI criteria, as at FVTPL. However, such election is allowed only if doing so reduces or eliminates a measurement or recognition inconsistency (referred to as 'accounting mismatch'). Debt instruments included within the FVTPL category are measured at fair value with all changes recognized in the profit and loss.

#### III Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a Company of similar financial assets) is primarily derecognized (i.e. removed from the Company's balance sheet) when:

- The contractual rights to receive cash flows from the asset have expired, or
- The Company has transferred its contratcual rights to receive cash flows from the asset.

### IV Impairment of Financial Asset

Expected credit losses are recognized for all financial assets subsequent to initial recognition in Statement of Profit & Loss other than financials assets in FVTPL category.

For recognition of impairment loss on financial assets other than Trade receivables, the company determines whether there has been a sigificant increase in the credit risk since initial recognition.

#### B Financial liabilities

#### I Initial recognition and measurement

All financial liabilities are recognized at fair value . Fees of recurring nature are directly recognised in the Statement of Profit and Loss as finance cost.

#### II Subsequent measurement

Financial liabilities are carried at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on acquisition and any material transaction that are any integral part of the EIR. For trade and other payables maturing within one year from the balance sheet date, the carrying amounts approximate fair value due to the short maturity of these instruments.

#### III Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the statement of profit or loss.

#### viii) Revenue Recognition

Revenue from sale of products is recognized when the significant risks and rewards of ownership of the products are transferred to the buyer, recovery of the consideration is reasonably assured and the amount of revenue can be measured reliably. Revenues are shown net of discounts.

Dividend income is recognized when the right to receive the income is established. Income from interest on deposits is recognized on time proportionate basis.

#### ix) Employee Benefits

The company's contribution to provident fund and pension fund, are charged on accrual basis to Statement of Profit & Loss.

- a) Expenses and Liabilities in respect of employee benefits are recorded in accordance with Indian Accounting Standard 19 Employee Benefits issued by the ICAI.
- b) Short-term employee benefits are recognised as an expense at the undiscounted amount in the statement of profit and loss of the year in which the related service is rendered.
- c) Post employment and other long term employee benefits are recognised as an expense in the Statement of Profit and Loss for the year in which the employee has rendered services. The expense is recognised at the present value of the amounts payable determined using actuarial valuation techniques. Actuarial gains and losses in respect of post employment and other long term benefits are charged to the Profit and Loss account.
  - Defined benefit costs which are recognized in the statement of profit and loss are categorized as follows:
- Service cost (including current service cost, past service cost. as well as gains and losses on curtailments and settlements); and
- Net interest expense or income; and

#### **Defined contribution plans**

Defined contribution plans are those plans in which an entity pays fixed contribution into separate entities and will have no legal or constructive obligation to pay further amounts. Provident Fund and Employee State Insurance are Defined Contribution Plans in which company pays a fixed contribution and will have no further obligation beyond the monthly contributions and are recognised as an expenses in Statement of Profit & Loss.

#### Defined benefit plans

A defined benefit plan is a post-employment benefit plan other than a defined contribution plan. Company pays Gratuity as per provisions of the Gratuity Act, 1972. Leave Encashment payable at the end of the employment is also a post employment defined benefit plan. The Company's net obligation in respect of defined benefit plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value. The discount rate is based on the prevailing market yields of Indian government securities as at the reporting date that have maturity dates approximating the terms of the Company's obligations and that are denominated in the same currency in which the benefits are expected to be paid.

The calculation is performed annually by a qualified actuary using the projected unit credit method. The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in employee benefit expense in the statement of profit and loss.

Any actuarial gains or losses pertaining to components of re-measurements of net defined benefit liability/(asset) are recognized in OCI in the period in which they arise.

The retirement benefit obligation recognized in the Balance Sheet represents the actual deficit or surplus in the Company's defined benefit plans. Any surplus resulting from this calculation is limited to the present value of any economic benefits available in the form of refunds from the plans or reduction in future contributions to the plans.

The liability for termination benefit is recognized at the earlier of when the entity can no longer withdraw the offer of the termination benefit and when the entity recognizes any related restructuring costs.

#### x) Valuation of Inventories

Inventories are stated at lower of cost or net realisable value. The cost for the purpose of valuation is computed on the basis of weighted average price. The cost of work-in-progress and finished goods comprises of raw materials, direct labour, other direct costs, cost of conversion and appropriate portion of variable and fixed production overheads and such other costs incurred as to bring the inventory to its present location and condition . Net realisable value is the estimate of the selling price in the ordinary course of business, less the estimated costs of completion/reprocessing and the estimated cost necessary to make the sale. The Allowance is estimated and made for defective and obselete items weherever necessary based on the past experience of the company.

#### xi) Foreign Currency Transactions and Translations

- a) Initial Recognition: Foreign currency transactions are recorded in the reporting currency i.e Indian Rupess by applying to the foreign currency amount the exchange rate between the reporting currency and the foreign currency on/or closely approximating to the date of the transaction.
- b) Conversion: Foreign currency monetary items, if any are reported using the closing rate. Non-monetary items which are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction; and non-monetary items which are carried at fair value or other similar valuation denominated in a foreign currency are reported using the exchange rates that existed when the values were determined.
- c) Exchange Difference: Exchange differences arising on the settlement / re-translation of monetary items, if any or on reporting such monetary items of the Company at rates different from those at which they were initially recorded during the year or reported in previous financial statements, are recognized as income or as expenses in the year in which they arise.
- d) Foreign Exchange Forward Contracts: Monetary Assets and Liabilities, if any are restated at the rate prevailing at the period end or at the spot rate at the inception of forward contract where forward cover for specific asset/liability has been taken and in respect of such forward contracts the difference between the contract rate and the spot rate at the inception of the forward contract is recognized as income or expense in Statement of Profit and Loss over the life of the contract. All other outstanding forward contracts on the closing date are mark to market and resultant loss is recognized as expense in the Statement of Profit and Loss. Mark to market gains, if any, are ignored. Any profit or loss arising on cancellation or renewal of such a forward exchange contract is recognized as income or as expense for the period.

#### xii) Contingent Liabilities & Contingent assets

The Company recognizes a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. Contingent liabilities are disclosed in respect of possible obligations that may arise from past events but their existence is confirmed by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company. Contingent Assets are neither recognized nor disclosed in the financial statements. However, contingent assets are assessed continually and if it is virtually certain that an inflow of economic benefits will arise, the assets and related income are recognized in the period in which the change occurs.

#### xiii) Cash & Cash Equivalents

The Company considers all highly liquid financial instruments, which are readily convertible into known amount of cash that are subject to an insignificant risk of change in value and having original maturities of less than three months or less from the date of purchase, to be cash equivalents. Cash and cash equivalents consist of cash in hand and balance with banks including margin money.

Others bank balance:- which include balances and deposit with banks that are restricted for withdrwal and usage.

#### xiv) Borrowing Cost

Borrowing costs that are attributable to the acquisition or construction of qualifying assets are capitalised as part of the cost of such assets. A qualifying asset is one that necessarily takes substantial period of time to get ready for its intended use. All other borrowing costs are charged to Profit and Loss account.

#### xv) Income Tax

Tax expense for the period, comprising current tax and deferred tax, are included in the determination of the net profit or loss for the period.

#### **Current Tax**

Current tax expenses is based on the provisions of Income Tax Act, 1961 and judicial interpretations thereof as at the Balance Sheet date and takes into consideration various deductions and exemptions to which the Company is entitled to as well as the reliance placed by the Company on the legal advices received by it. Current tax assets and current tax liabilities are offset when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle the asset and the liability on a net basis.

#### **Deferred Tax**

Deferred tax charge or credit reflects the tax effects of timing differences between accounting income and taxable income for the current year and reversal of timing differences for earlier years. The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognized using the tax rates that have been enacted or substantively enacted by the Balance Sheet date. Deferred tax assets are recognized only to the extent there is reasonable certainty that the assets can be realized in future; however, where there is unabsorbed depreciation or carry forward of losses, deferred tax assets are recognized only if there is a virtual certainty of realization of such assets. Deferred tax assets are reviewed at each Balance Sheet date and are written-down or written-up to reflect the amount that is reasonably/virtually certain (as the case may be) to be realized. Deferred tax assets and deferred tax liabilities are offsets when there is a legally enforceable right to set off assets against liabilities representing current tax and where the deferred tax assets and the deferred tax liabilities relate to taxes on income levied by the same governing tax laws.

### xvi) Leases

- a) The Company, as a lessee, recognises a right-of-use asset and a lease liability for its leasing arrangements, if the contract conveys the right to control the use of an identified asset.
- b) The contract conveys the right to control the use of an identified asset, if it involves the use of an identified asset and the Company has substantially all of the economic benefits from use of the asset and has right to direct the use of the identified asset. The cost of the right-of-use asset shall comprise of the amount of the initial measurement of the lease liability adjusted for any lease payments made at or before the commencement date plus any initial direct costs incurred. The right-of-use assets is subsequently measured at cost less any accumulated depreciation, accumulated impairment losses, if any and adjusted for any remeasurement of the lease liability. The right-of-use assets is depreciated using the straight-line method from the commencement date over the period of lease term.
- c) The Company measures the lease liability at the present value of the lease payments that are not paid at the commencement date of the lease. The lease payments are discounted using the incremental borrowing rate of the company.

d) For short-term and low value leases, the Company recognises the lease payments as an operating expense on a straight-line basis over the lease term.

#### xvii) Earning Per Share

Basic Earning Per Share is calculated by dividing the net profit for the period attributable to equity shareholders by weighted average number of equity shares outstanding during the period. For the purpose of calculating diluted earnings per share, net profit after tax during the year and the weighted average number of shares outstanding during the year are adjusted for the effect of all dilutive potential equity shares.

#### xviii) Fair value measurement

The Company measures financial instruments, such as, derivatives at fair value at each balance sheet date. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- · In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability. The principal or the most advantageous market must be accessible by the company. The company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs. All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:
  - Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities Level 2 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable

Level 3 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the financial statements on a recurring basis, the company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period. The Company determines the policies and procedures for both recurring fair value measurement, such as derivative instruments and unquoted financial assets measured at fair value, and for non-recurring measurement, such as assets held for distribution in discontinued operations.

#### xix) Cash Flow Statement

Cash Flow are reported using the indirect method, whereby profit before tax is adjusted for the effects of transactions of a non cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flow from regular revenue generating, financing and investing activities of the company are segregated.

#### xx) Key accounting estimates and judgements

The preparation of the Company's financial statements requires the management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future Year.

Notes to the Financial Statements for the year ended 31st March, 2023 NOTE NO. 2 - PROPERTY, PLANT & EQUIPMENTS

Particulars	Freehold	Leasehold	Building	Plant & Equipment	Computers & IT Equipment	Electric Installation	Office Equipment	Furniture & Fixtures	Motor Vehicle	Right of Use Asset	Total
Gross Block As at 01.04.2021	848.24	500.04	1,214.59	6,505.04	56.26	547.58	84.55	167.38	262.48	161.76	10,347.92
Additions	'	•	2.74	82.58	2.41	11.02	7.03	1.48	168.67	'	275.93
Disposals	'	1	•	1	ı	•	•	•	(146.73)	•	(146.73)
As at 31.03.2022	848.24	500.04	1,217.33	6,587.62	58.67	558.60	91.58	168.86	284.42	161.76	10,477.12
Depreciation											
As at 01.04.2021	'	30.74	424.98	3,950.92	49.86	417.14	65.44	121.05	174.57	114.18	5,348.88
Charge for the year	•	6.18	37.93	224.25	2.51	42.42	8.23	14.31	29.87	47.58	413.28
Disposals	'	•	'	•	•	•	'	'	(139.40)	'	(139.40)
As at 31.03.2022	•	36.92	462.91	4,175.17	52.37	459.56	73.67	135.36	65.04	161.76	5,622.76
Gross Block											
As at 01.04.2022	848.24	500.04	1,217.33	6,587.62	58.67	558.60	91.58	168.86	284.42	161.76	10,477.12
Additions	_	1	172.58	1,795.21	17.72	242.72	10.72	2.56	'	236.74	2,478.25
Disposals	'	1	•	(58.73)	(2.19)	(9.38)	(19.78)	(0.17)	'	'	(90.25)
As at 31.03.2023	848.24	500.04	1,389.91	8,324.10	74.20	791.94	82.52	171.25	284.42	398.50	12,865.12
Depreciation											
As at 01.04.2022	•	36.92	462.91	4,175.17	52.37	459.56	73.67	135.36	65.04	161.76	5,622.76
Charge for the year	'	6.18	38.82	230.28	5.04	20.27	6.20	4.71	32.92	47.35	391.77
Disposals	_	1	-	(40.98)	(3.52)	(0.17)	(18.30)	(0.16)	-	-	(63.13)
As at 31.03.2023	•	43.10	501.73	4,364.47	53.89	479.66	61.57	139.91	96.76	209.11	5,951.40
Net Block											
As at 31.03.2023	848.24	456.94	888.18	3,959.63	20.31	312.28	20.95	31.34	186.46	189.39	6,913.72
As at 31.03.2022	848.24	463.12	754.42	2,412.45	6.30	99.04	17.91	33.50	219.38	•	4,854.36

### **NOTE NO. 3 - CAPITAL WORK IN PROGRESS**

	(Rs in lakhs)
As at 01.04.2022	140.62
Addition During The Year	160.09
Deduction During The Year	140.62
As at 31.03.2023	160.09

### (i) Capital Work-In-Progress (CWIP) Ageing Schedule

As at 31 March, 2023					(Rs. in lakhs)
Particulars	<1 Year	1-2 Years	2-3 Years	> 3 Years	Total
(a) Project In Progress	160.09		-	-	160.09
(b) Proect Temporarily Suspended	-	-	-	-	-
Total	160.09	-	_	-	160.09

As at 31 March, 2022					(Rs. in lakhs)
Particulars	<1 Year	1-2 Years	2-3 Years	> 3 Years	Total
(a) Project In Progress	140.62	-	-	-	140.62
Total	-	-	-	-	140.62

## **NOTE NO. 4 - OTHER INTANGIBLE ASSETS**

(Rs. in lakhs)

Particulars	Computer softwares	Total
Gross Block		
As at 01.04.2022	41.83	41.83
Additions	5.94	5.94
As at 31.03.2023	47.77	47.77
Amortization		
As at 01.04.2022	41.46	41.46
Charge for the year	0.53	0.53
As at 31.03.2023	41.99	41.99
Net Block		
As at 31.03.2023	5.78	5.78
As at 31.03.2022	0.37	0.37

# NOTE NO. 5 - Non Current Investment (At Fair Value )

(Rs in lakhs)

Sr. No	Particulars	No. of Units {31.03.2023} [31.03.2022]	As at 31st March, 2023	As at 31st March 2022
	Unquoted			
1	Investment in Corporate Bond			
а	Reliance Debentures	{-}	-	23.35
		[20]		
b	7.34 Hudco Tax Free Bonds	{-}	-	279.63
		[25000]		
С	8.25% NHAI Tax Free Bonds	{20000}	205.47	216.47
		[20000]		
d	7.04 IRECTax Free Bond	{50}	525.41	563.90
		[50]		
	Investment in Unquoted Shares			
2	ITDL USA COWOS Company	{32500}	218.92	218.92
а	(Equity shares of USD. 10 each)	[32500]		
	Less: Provision for diminution in value of Investment in Subsidiary		(218.92)	(218.92)
	Total		730.88	1,083.35

# **NOTE NO. 6 - OTHER FINANCIAL ASSETS**

(Rs in lakhs)

Sr.	Particulars	rticulars Non - c		Cur	rent
No		As at 31st March 2023	As at 31st March 2022	As at 31st March 2023	As at 31st March 2022
1	Security Deposits				
	Unsecured, considered good	183.28	149.48	9.30	2.70
	Sub Total (A)	183.28	149.48	9.30	2.70
2	Others				
i)	Interest Accrued on Fixed Deposit	-	-	39.17	42.87
ii)	Fixed Deposit with Banks having maturity of more than 12 months	138.16	117.01	-	-
	Sub Total (B)	138.16	117.01	39.17	42.87
	Total (A+B)	321.44	266.49	48.47	45.57

# NOTE NO. 7 - DEFERRED TAX ASSET/LIABILITIES (NET)

(Rs in lakhs)

Sr. No	Particulars	As at 31st March 2023	As at 31st March 2022
1	Deferred Tax Liability on account of :		
	Accelerated Depreciation on		
	Property Plant & Equipment	629.30	513.79
	Fair Valuation of Mutual Funds	97.95	207.09
	Revaluation on Land	82.45	82.53
	Deferred Tax Liability (A)	809.70	803.41
2	Deferred Tax Asset on account of :		
	Provision for Leave Encashment	38.67	36.72
	Revaluation on Land	54.97	47.76
	Others	62.40	63.75
	Deferred Tax Asset(B)	156.04	148.23
	Net Deferred Tax Liability C= (A-B)	618.96	655.18

## **NOTE NO. 8 - OTHER ASSETS**

(Rs in lakhs)

Sr.	Particulars	Non - o	current	Current	
No		As at 31st March 2023	As at 31st March 2022	As at 31st March 2023	As at 31st March 2022
1	Capital Advance	410.29	492.98	-	-
2	<u>Others</u>				
i)	Prepaid Expenses	-	10.38	31.41	33.73
ii)	Export Benefit Receivable	-	-	11.72	35.63
iii)	Balance with Govt Authorities /GST	-	-	738.58	351.01
iv)	Others	-	-	104.36	84.52
v)	Advance to Supplier	-	-	0.20	18.57
	Total	410.29	503.37	886.27	523.46

### NOTE NO. 9 - INVENTORIES

Sr. No	Particulars	As at 31st March 2023	As at 31st March 2022
1	Raw Material (Including in Transit of Rs. 271.53 Lakhs previous year Rs. 99.81 Lakh )	1,407.47	1,425.56
2	Work-in-Progress	105.77	51.37
3	Finished Goods	50.28	23.47
4	Oil & Lubricants	54.64	55.10
5	Stores & Spares	128.55	141.37
6	Packing Material	107.96	87.74
7	Finished Goods of Trading Material	0.54	7.91
	Total	1,855.21	1,792.52

### **NO. 10 - TRADE RECEIVABLES**

Sr. No	Particulars	As at 31st March 2023	As at 31st March 2022
a)	Trade Receivables Considered Good -Secured	-	-
b)	Trade Receivables Considered Good -Unsecured	2,171.98	1,694.78
c)	Trade Receivables which have significant Increase in credit Risk	-	-
d)	Trade Receivables - Credit Impaired	-	-
	Total	2,171.98	1,694.78
	Less : Provision/ Allowance for Doubtful Debts	(4.62)	-
	Total	2167.36	1,694.78

# 10.1 Trade Receivables (Current) Ageing:-

# As at 31st March, 2023

Particulars		Outstanding for following periods from due date of payment						
		Not Due	Less Than 6 Months	6 Months-1 Year	1-2 Year	2-3 Year	More than 3 Years	
a)	Trade Receivables Considered Good -Secured	-	2,171.98					2,171.98
b)	Trade Receivables Considered Good -Unsecured	-	-	-	-	-	-	-
c)	Trade Receivables which have significant Increase in credit Risk	-	-	-	-	-	-	-
d)	Trade Receivables - Credit Impaired	-	-	-	-	-	-	-
1	ss : Provision/ Allowance for pubtful Debts							4.62
Total: Trade Receivables (Current)		-	2,171.98	-	-	-	-	2,167.36

## As at 31st March, 2022

Particulars		Outstanding for following periods from due date of payment						
		Not Due	Less Than 6 Months	6 Months-1 Year	1-2 Year	2-3 Year	More than 3 Years	
a)	Trade Receivables Considered Good -Secured	-	1,655.44	31.92	1.60	4.96	0.86	1,694.78
b)	Trade Receivables Considered Good -Unsecured	-	-	-	-	-	-	-
c)	Trade Receivables which have significant Increase in credit Risk	-	-	-	-	-	-	-
d)	Trade Receivables - Credit Impaired	-	-	-	-	-	-	-
1	ss : Provision/ Allowance for oubtful Debts							
1	tal: Trade Receivables urrent)	-	1,655.44	31.92	1.60	4.96	0.86	1,694.78

# **NOTE NO. 11 - CASH & CASH EQUIVALENTS**

(Rs in lakhs)

Sr. No	Particulars	As at 31st March 2023	As at 31st March 2022
1	Cash & Cash Equivalent		
	Cash Balance	4.04	3.69
	Sub Total (A)	4.04	3.69
2	Balance with Bank		
	Current Account	218.15	217.12
	EEFC account	184.76	46.00
	Sub Total (B)	402.91	263.12
3	Other Bank Balances		
	Unfixed Deposits	666.96	1,715.30
	Sub Total (C)	666.96	1,715.30
	Total [ A+B+C]	1,073.91	1,982.11

# NOTE NO. 12 - BANK BALANCES OTHER THAN CASH & CASH EQUIVALENTS

Sr. No	Particulars	As at 31st March 2023	As at 31st March 2022
i)	Axis Bank Limited ( Dividend Account)	133.42	109.90
ii)	Margin Money held with Bank having maturity more than 3 months but upto 12 months	623.78	394.05
	Total	757.20	503.95

# **NOTE NO. 13- CURRENT INVESTMENT**

				(Rs in lakhs)
Sr.	Particulars	No. of Units	As at 31st	As at 31st
No		{31.03.2023}	March, 2023	March 2022
		[31.03.2022]		
	Unquoted			
	Investment in Mutual Funds			
а	UTI Arbitrage Fund	{911792.066}	285.97	460.85
		[1550553.648]		
b	IDFC Arbitrage Fund	{883118.805}	260.54	436.08
		[1562261.193]		
С	Axis Bank PSU Debt Fund Growth-DG	{44899.131}	1,027.55	981.97
		[44899.131]		
d	ICICI Prudential Bond Fund	{2810258.841}	984.58	935.01
		[2810258.841]		
е	Axis Banking & PSU Debt Fund Growth	{1512.166}	33.78	32.37
		[1512.166]		
f	IDFC Banking & PSU Fund Direct Growth	{4554958.602}	972.62	929.18
		[4554958.602]		
g	IDFC Banking & PSU Fund Growth RP	{118948.917}	24.85	23.81
		[118948.917]		
h	SBI ARBITRAGE FUND	{892220.527}	269.63	443.67
		[1555091.193]		
i	Bandhan Corporate Bond fund growth (Direct)	{6485548.768}	1,076.75	943.69
		[5883249.071]		
j	Nippon India Banking & Psu Debt Fund -Direct-Growth Plan	{1334071.52}	240.14	230.19
•		[1334071.52]		
k	UTI Nifty SDL Plus AA PSU Bond-Direct-Growth	{988141.709}	100.00	-
	•	[0]		
- 1	UTI Corporate Bond fund-Direct-Growth	{714214.291}	100.00	-
		[0]		
m	Bandhan Crisil IBX Index Fund Direct - Growth	{974031.037}	100.00	-
		[0]		
n	SBI Dynamic Bond Fund Dir-Plan	{310695.932}	100.00	_
	obi bynamio bona i ana bii i ian	[0]	100.00	
0	SBI Crisil IBX Index Fund	{963046.077}	100.00	_
J	SET STICK TEST THOOK I WING	[0]	.00.00	
	Total	[O]	5,676.41	5,416.82
		:	2,2.3111	-,

# NOTE NO. 14 - CURRENT TAX ASSETS (NET)

Sr No.	Particulars	As at 31st March 2023	As at 31st March 2022
	Name of the shareholders	% of Holding	% of Holding
1	Advance Income Tax (including TDS)	552.56	448.79
2	MAT Credit entitlement	151.80	382.16
3	Less: Provision for Income Tax	(591.03)	(453.79)
	Total	113.33	377.16

# OTE NO. 15 - SHARE CAPITAL

(Rs in lakhs)

Sr. No	Particulars	As at 31st March 2023	As at 31st March 2022
1	AUTHORIZED SHARE CAPITAL		
	20800000 Equity Shares of Rs. 10/- each.	2,080.00	2,080.00
	(P/y 20800000 Equity Shares of Rs. 10/- each)		
	Sub Total (B)	2,080.00	2,080.00
2	ISSUED, SUBSCRIBED & PAID UP SHARE CAPITAL		
	10850000 Equity Shares of Rs. 10/- each, fully paid	1,085.00	1,085.00
	(P/y 10850000 Equity Shares of Rs. 10/- each, fully paid)		
	Total	1,085.00	1,085.00

**<sup>15.1</sup>** The Company held only one class of equity shares, having a par value of Rs 10 per share. Each shareholder is eligible for one vote per share. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company, after distribution of all preferential amounts, in proportion of their shareholding.

#### 15.2 Reconciliation of No of Shares

(Rs in lakhs)

Sr. No	Particulars		As at 31st March 2023		at rch 2022
1		No of Equity Shares	Amount	No of Equity Shares	Amount
	Opening No of Equity Shares	108.50	1,085.00	108.50	1,085.00
	Closing No of shares Outstanding	108.50	,085.00	108.50	1,085.00

## 15.3 Details of shareholders holding more than 5% of the aggregate shares in the company:

Sr. No	Particulars	As at 31st March 2023	As at 31st March 2022
	Name of the shareholders	% of Holding	% of Holding
1	Sushil Jain	11.00	10.08
2	Ashima N Mathur	17.00	19.88
3	Nandita Jain	23.00	14.13
4	Akshat Jain	17.00	23.77

% of

%

No of Shares

Notes to the Financial Statements for the Year ended 31st March, 2023

Sr

**Particulars** 

15.4 Details of shares held by promoter / promoter group\*( Equity Share of Rs. 10 each fully paid)

No of Share

As at 31st March, 2023

Change

No.	Faiticulais	in Lakhs At The Beginning of The Year	during the year	in Lakh At The End of The Year	Total Shares	Change during the year
	Name of the shareholders					
1	Sushil Jain	10.94	1.00	11.94	11.00	9.14
2	Ashima N Mathur	21.57	(3.12)	18.45	17.00	(14.46)
3	Nandita Jain	15.34	9.61	24.95	23.00	62.65
4	Akshat Jain	25.79	(7.34)	18.45	17.00	(28.46)
5	Sushil Jain (HUF)	1.50	(0.15)	1.35	1.25	(10.00)
6	Devanshi Jain	0.001	(0.001)	-	-	(100.00)
	TOTAL	75.14	- 0.00	75.14	69.25	- 81.14
		As at 31st	March 2022			
Sr No.	Particulars	No of Share in Lakhs At The Beginning of The Year	Change during the year	No of Shares in Lakh At The End of The Year	% of Total Shares	% Change during the year
	Name of the shareholders					
1	Sushil Jain	10.94	-	10.94	10.08	-
2	Ashima N Mathur	21.57	-	21.57	19.88	-
3	Nandita Jain	15.34	-	15.34	14.13	-
4	Akshat Jain	25.79	-	25.79	23.77	-
5	Sushil Jain (HUF)	1.5	-	1.50	1.39	-
6	Devanshi Jain	0.001	-	0.001	0.0009217	-
	TOTAL	75.14	_	75.14	69.25	

OTHER EQUITY	Res	serves and S	Surplus	Items of other comprehensive	Total	
	General Reserve	Retained Earnings	Capital Redemption Reserve	<ul> <li>income that will not be classified to profit &amp; loss</li> </ul>		
Balance as at 01.04.2021	5240.74	9608.72	231.16	(74.25)	15006.37	
Profit for the year	-	1894.25	-	-	1894.25	
Items of OCI for the year ended, net of tax-						
- Remeasurement benefit of defined benefit plans	enefit of defined 41.68		41.68			
Total Comprehensive Income for the year 2021-22 (A)	5240.74	11502.97	231.16	(32.57)	16942.3	
Dividend paid	-	(651.00)		-	(651.00)	
Tax on Buyback	-	(807.77)	-	-	(807.77)	
Total (B)	-	(1,458.77)	-	-	(1,458.77)	
Balance as at 31.03.2022 (A)+(B)	5240.74	10044.2	231.16	(32.57)	15483.53	
Balance as at 01.04.2022	5,240.74	10,044.20	231.16	(32.57)	15,483.53	
Profit for the year	-	2,631.43		-	2,631.43	
Items of OCI for the year ended, net of tax-	-	-			-	
- Remeasurement benefit of defined benefit plans				5.72	5.72	
Total Comprehensive Income for the year 2022-23 (A)	5,240.74	12,675.63	231.16	(26.85)	18,120.68	
Dividend Paid	-	(379.75)	-	-	(379.75)	
Total (B)	-	(379.75)	-	-	(379.75)	
Balance as at 31.03.2023 (A)+(B)	5,240.74	12,295.88	231.16	(26.85)	17,740.93	

# **NOTE NO. 17 - OTHER FINANCIAL LIABILITIES**

(Rs. In Lakhs)

Sr.	Particulars	Non - o	current	Current		
No	-	As at 31st March 2023	As at 31st March 2022	As at 31st March 2023	As at 31st March 2022	
1	Trade Deposits from Dealers & Distributors	-	-	47.89	44.54	
2	Unpaid & Unclaimed Interim Dividend	-	-	133.42	109.90	
3	Lease Liabilities on Rent	200.69	-	-	-	
4	Accrued Salaries & Benefits Payable	-	-	-	126.23	
5	Other Payables	-	-	-	182.62	
	Total	200.69	-	181.31	463.29	

## **NOTE NO. 18 - PROVISIONS**

Sr.	Particulars	Non - c	urrent	Current		
No		As at 31st March 2023	As at 31st March 2022	As at 31st March 2023	As at 31st March 2022	
1	Employee Benefits					
	Leave Encashment	103.34	103.67	21.46	22.44	
	Total	103.34	103.67	21.46	22.44	

# **NOTE NO. 19 - TRADE PAYABLES**

# As at 31st March, 2023

Particulars	Unbilled	Not Due	outstandi from	Total			
			Less than 1 year	1-2 Years	2-3 Years	More than 3 Years	
(i) MSME	-	-	14.76	-	-	-	14.76
(ii) Others	-	-	636.95	-	-	-	636.95
(iii) Disputed dues-MSME	-	-	-	-	-	-	-
(iv) Disputed Dues-Others	-	-	-	-	-	-	-
Total	-	-	651.71	-	-	-	651.71

Contd.

# As at 31st March, 2022

Particulars	Unbilled	Not Due	outstanding for following periods from due date of payment				Total
			Less than 1 year	1-2 Years	2-3 Years	More than 3 Years	
(i) MSME	-	-	16.02	-	-	-	16.02
(ii) Others	-	-	1,258.01	-	-	-	1,258.01
(iii) Disputed dues-MSME	-	-	-	-	-	-	-
(iv) Disputed Dues-Others	-	-	-	-	-	-	-
Total	-	-	1274.03	-	-	-	1,274.03

# **NOTE NO. 20 - OTHER LIABILITIES**

Sr. No	Particulars	Current		
		As at 31st March 2023	As at 31st March 2022	
1	Advance from Customer	57.60	18.64	
2	Statutory Dues Payable	91.12	79.16	
3	Accrued Salaries & Benefits Payable	140.02	-	
4	Other Payables	228.23	-	
	Total	516.97	97.80	

# NOTE NO. 21 - REVENUE FROM OPERATIONS

(Rs. In Lakhs)

Sr. No	Particulars	Year Ended 31st March 2023	Year Ended 31st March 2022
1	Sale of Products		
	TONERS		
	Revenue - Domestic Manufactured Sales	12860.84	9537.59
	Revenue - Export Manufactured Sales	3000.38	2621.93
	Revenue - Export Trading Sales	6.37	-
	Revenue - Domestic Trading Sales	-	-
		15867.59	12159.52
	Less : Rebate and Discount	407.28	323.12
	Sub Total (A)	15460.31	11836.40
2	Other Operating Revenue		
	Revenue - Scrap sale	6.09	15.32
	Export Incentives	50.5	47.55
	Sub Total (B)	56.59	62.87
	Total (A+B)	15516.9	11899.27

# **NOTE NO. 22 - OTHER INCOME**

(Rs. li	า La	kh	s)
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			(**************************************
Sr. No	Particulars	Year Ended 31st March 2023	Year Ended 31st March 2022
1	Interest Income	143.66	174.97
2	Provision no longer required written back	11.26	3.11
3	Profit on sale of mutual fund & Others	9.84	2.09
4	Profit on Sale of Fixed Assets	-	21.27
5	Increase in Value of NAV	188.18	231.15
6	Other Non Operating Incomes	10.79	7.09
7	Foreign Exchange Fluctuations	20.77	-
	Total	384.5	439.68

## NOTE NO. 23 - COST OF RAW MATERIALS CONSUMED

(Rs. In Lakhs)

Sr. No	Particulars	Year Ended 31st March 2023	Year Ended 31st March 2022
1	RAW MATERIALS		
	Opening stock	1325.75	720.89
	Add: Purchases	6997.28	5763.41
	Less: Closing Stock	1135.94	1325.75
	Raw Materials Consumed	7187.09	5158.55

# NOTE NO. 24 - CHANGE IN INVENTORIES OF FINISHED GOODS & WORK-IN-PROGRESS

(Rs. In Lakhs)

Sr. No	Particulars	Year Ended 31st March 2023	Year Ended 31st March 2022
1	Inventories at the end of the year		
	Finished Goods	50.28	23.47
	Work-in-Progress	105.77	51.37
	Trading Goods	0.54	7.91
	SubTotal (A)	156.59	82.75
2	Inventories at the beginning of the year		
	Finished Goods	23.47	60.87
	Work-in-Progress	51.37	69.34
	Trading Goods	7.91	7.92
	Sub Total (B)	82.75	138.13
	Net Decrease/(Increase) during the year (B-A)	(73.84)	55.38

# **NOTE NO. 25 - EMPLOYEE BENEFIT EXPENSES**

Sr. No	Particulars	Year Ended 31st March 2023	Year Ended 31st March 2022
1	Salaries, Wages, Bonus etc.	1624.63	1508.38
2	Contribution to Provident & Other Fund	88.89	78.80
3	Staff Welfare Expenses	27.7	21.01
	Total	1741.22	1608.19

## **NOTE NO. 26 - FINANCE COSTS**

Sr. No	Particulars	Year Ended 31st March 2023	Year Ended 31st March 2022
1	Interest Expense	3.36	14.59
2	Interest Expenses on Lease Rent	14.39	0.94
3	Interest on Defined Benefit Cost	9.07	-
	Total	26.82	15.53

# **NOTE NO. 27 - DEPRECIATION**

Sr. No	Particulars	Year Ended 31st March 2023	Year Ended 31st March 2022
1	Depreciation of property, Plant and Equipment	344.42	365.7
2	Depreciaton of Right of use of Assets	47.35	47.58
3	Amortisation of Intangible Assets	0.53	0.25
	Total	392.3	413.53

# **NOTE NO. 28 - OTHER EXPENSES**

(Rs. In Lakhs)

Sr. No	Particulars	Year Ended 31st March 2023	Year Ended 31st March 2022
1	Consumption of stores and spares	728.07	581.02
2	Power & Fuel	1523.9	1141.46
3	Rent	5.98	3.17
4 5	Rates & Taxes Insurance	12.24 35	13.71 35.25
6	Repairs & Maintenance - Plant & Machinery	77.8	48.22
7	Repair & Maintenance - Hailt & Machinery	11.44	10.36
8	Repair & Maintenance Others	27.19	25.86
9	Security Expenses	27.67	26.4
10	Advertisement & Sales Promotion	7.17	8.28
11	Communication Expenses	20.06	22.81
12	Travelling Expenses (Including Foreign Travelling) & Conveyance	125.61	88.27
13	Vehicle Running & Maintenance	34	29.97
14	Staff Recruitment & Seminar Expenses	0.24	0.24
15	Printing & Stationary	10.6	9.56
16	Electricity & Water Expenses	5.59	4.88
17	Auditor's Remuneration		
	As Audit fees	4.5	4.5
	As Tax Audit fees	-	1.5
18	Legal, Professional & Consultancy Expenses	75.23	45.01
19	Director Sitting Fees	4.4	4.5
20	Freight, Clearing & Forwarding Expenses	330.92	305.33
21	Bank Charges	28.44	24.86
22	Loss on Sale of Fixed Assets	9.37	-
23	Commission on Sales	-	18.22
24	Corporate Social Responsibilty Expenses (Refer Note-44)	30.53	30.47
25	General Expenses	44.16	25.49
26	Foreign Exchange Fluctuations	-	12.65
27	Bad Debts	38.08	-
28	Provision for diminution in value of investment in subsidiary	-	218.92
	Total	3218.19	2740.91

# 29 Disclosure as per Ind AS 2 'Inventories'

Inventory Consumed of Rs 8036.77 Lakhs (PY 5811.49 Lakhs) have been recognised as an expense. The details are as under:

(Rs. In Lakhs)

Particulars	31.03.2023	31.03.2022
Raw Material	7,187.09	5,158.55
Packing Material & Store Material	728.07	581.02
Fuel Consumed	121.61	71.92
Total	8,036.77	5,811.49

778.19

452.60

# Notes to the Financial Statements for the Year ended 31st March, 2023

# 30 Disclosure as per Ind AS 12 'Income Tax'

i) Income Tax recongnised in statement of profit & loss.

		(Rs. In Lakhs)
Particulars	31.03.2023	31.03.2022
Current Tax Expenses		
Current year	813.96	684.58
Adjustment for earlier year	2.80	(226.51)
Total current Tax expenses	816.76	458.07
Deferred Tax Expenses	(38.57)	(5.47)
Total Tax expenses	778.19	452.60
ii) Income tax recognised in other comprehensive income		
Particulars	31.03.2023	31.03.2022
Current Income Tax on Remeasurement Losses/ Gain on defined benefit plans	(2.35)	(17.13)
iii) Reconciliation of tax expense and accounting profit multiplied by inc	dia's domestic r	ate
Particulars	31.03.2023	31.03.2022
Profit before tax	3,409.62	2,346.86
Tax using the domestic tax rate	29.12%	29.12%
Tax effect of :		
Non-de-de-Allel Accommended	(00.57)	
Non deductible tax expenses	(38.57)	(5.47)

# iv) Movement in Deferred Tax Assets/Liabilities

Total tax expenses in the statement of profit and loss

31st March 2023	(Rs. In Lakhs)
-----------------	----------------

Particulars	As At 01.04.2022	Recognise in Profit & Loss	Recognised in OCI	As At 31.03.2023
Difference in written down value as per the books of accounts and Income Tax and Other Assets	755.65	19.35	-	775.00
Tax assets/liabilities	755.65	19.35		775.00
Less : Deferred Tax Assets	100.47	59.27	(3.70)	156.04
Net tax (Assets)/liabilities	655.18	(39.92)	3.70	618.96

#### 31st March 2022

Particulars	As At 01.04.2021	Recognise in Profit & Loss	Recognised in OCI	As At 31.03.2022
Difference in written down value as per the books of accounts and Income Tax and Other Assets	712.11	43.54	-	755.65
Tax assets/liabilities	712.11	43.54	_	755.65
Less : Deferred Tax Assets	49.65	33.69	17.13	100.47
Net tax (Assets)/liabilities	662.46	9.85	(17.13)	655.18

# 31 Disclosure as per Ind AS 16 'Property, Plants & Equipments'

The construction work is in progress in Rampur Plant. Hence, expenses pertaining to this project incurred during the year have been treated as part of Capital Work in Progress (including intangible assets under development) and the same are to be capitalised on commencement of commercial production.

(Rs. in lakhs)

Particulars	31.03.2023	31.03.2022
Opening Balance of CWIP	140.62	-
Less : Capitalised during the year	140.62	-
Expenses incurred during the year		
Plant Building (Civil Work)	108.39	35.79
Plant & Machinery	31.45	70.79
Electric Installation	20.25	34.04
Closing Balance of CWIP	160.09	140.62

## 32 Right to use Assets

(Rs. in lakhs)

Particulars	Right To Use Assets	Total
Gross Block		
As at 01.04.2022	161.76	161.76
Additions	236.74	236.74
As at 31.03.2023	398.50	398.50
Depreciation		
As at 01.04.2022	161.76	161.76
Charge for the year	47.35	47.35
As at 31.03.2022	209.11	209.11
Net Block		
As at 31.03.2023	189.39	189.39
As at 31.03.2022	-	-

# 33 Disclosure as per Ind AS 19 'Employee Benefit'

## A) Defined Contribution Plan

During the year company has recongised the following amounts in the statement of profit and loss.

(Rs. In Lakhs)

Particulars	31.03.2023	31.03.2022
Benefits (Contributed to)		
Provident fund	44.27	35.94
Employees pension scheme 1995	18.04	21.77
Total	62.31	57.71
Iotal	62.31	5

#### B) Defined Benefit Plan

## Gratuity

The company has a defined benefit gratuity plan. Every employee who has rendered continuous service of 5 years or more is entitled to gratuity at 15 day salary (15/26 \* last drawn basis salary plus dearness allowances) for each completed year for five years or more subject to maximum of rupees 20 lakhs on superannuation, resignation ,termination ,disablement ,or on death. The gratuity plan is a funded plan administered by a separate Fund that is legally separated from the entity and the Company makes contributions to the insurer (LIC). The Company does not fully fund the liability and maintains a target level of funding to be maintained over period of time based on estimations of expected gratuity payments.

#### Leave encashment

The company has a policy to pay leave encashment. Every employee is entiltled to claim leave encashment after his/her retirement/termination which is calculated based upon no. of leaves taken. The company pays leave encashment on normal retirement for a maximum of 54 days or actual accumulation whichever is less.

# Reconcilation of opening and closing balances of the present value of the defined benefit obligation: (Rs. In Lakhs)

Particulars	31.0	31.03.2023 3		1.03.2022	
	Gratuity	Leave encashment	Gratuity	Leave encashment	
Present Value of obligation as at the beginning of the year	210.11	126.11	248.97	120.57	
Current service cost	20.37	11.76	12.44	12.51	
Interest cost	15.27	9.06	16.96	8.20	
Actuarial gain/(loss)	40.90	(13.01)	(56.74)	(10.32)	
Benefit paid	(28.77)	(9.14)	(11.52)	(4.85)	
Present value of obligation as at the end of the year	257.87	124.78	210.11	126.11	

## Changes in the Fair Value of Plan Assets

Particulars	31.03.2023	31.03.2022
	Gratuity	Gratuity
Fair value of plan assets, at the beginning of the year	243.03	190.03
Actual Return on plan assets	17.34	15.19
Audjustment in Opening Balance	-	2.76
Employer's contributions	10.59	46.84
Fund Charges	(0.13)	(0.27)
Benefit paid	(28.77)	(11.52)
Fair value of plan assets, at the end of the year	242.06	243.03

# Amount recognised in the balance sheet consist of:

(Rs. In Lakhs)

Particulars	31.	03.2023	31.0	3.2022
	Gratuity	Leave encashment	Gratuity	Leave encashment
Present value of defined benefit obligation	257.88	124.78	210.11	126.11
Fair value of plan assets	242.07	-	243.03	-
Net Assets/ ( liability)	(15.81)	(124.78)	32.92	(126.11)
Amounts in the balance sheet:				
Current Liability	-	21.46	-	22.44
Non-current liability	-	103.34	-	103.67
Net liability		124.80		126.11

Refer Note No 33 B( Defined Benefit Plan)

Total amount recognised in Profit or Loss consist of:

Particulars	31.	31.03.2023		31.03.2022	
	Gratuity	Leave encashment	Gratuity	Leave encashment	
Total Service Cost	20.37	6.37	12.44	12.51	
Interest Cost	(2.39)	9.07	3.83	8.20	
Fund Charges	0.14	-	0.27	-	
Acturial Gain/(Loss)	-	(13.01)	-	(10.32)	
Adjustment	-	-	(2.77)	-	
Benefit paid		(9.14)	-	(4.85)	
Net Interest	18.12	(6.71)	13.77	5.54	

## Amount recognised in other comprehensive income consist of:

Particulars	31.03.2023	31.03.2022
	Gratuity	Gratuity
Acturial Gain/(Loss )on Obligation	(40.9)	56.75
Acturial Gain/(Loss) on Assets	(0.32)	2.06
Total Acturial Gain/(Loss) recognised in (OCI)	(41.22)	58.81

# Acturial (Gain)/Loss on obligation consist:

Particulars	31.	03.2023	31.0	3.2022
	Gratuity	Leave encashment	Gratuity	Leave encashment
Actuarial (gains)/losses arising from changes in demographic assumptions	0.04	6.79	(3.07)	(1.86)
Actuarial (gains)/losses arising from changes in financial assumptions	(2.74)	(6.07)	(3.87)	(4.28)
Actuarial (gains)/losses arising from changes in experience adjustments on plan liabilities	43.61	(13.72)	(49.81)	(4.17)
Total Acturial (Gain)/Loss	40.91	(13.00)	(56.75)	(10.31)

Information for funded plans with a defined benefit obligation less than plan assets:

Particulars	31.	31.03.2023		31.03.2022	
	Gratuity	Leave encashment	Gratuity	Leave encashment	
Defined benefit obligation	257.88	124.78	210.11	126.11	
Fair value of plan assets	242.07	-	243.03	-	
(Net Liability)/ Assets	(15.81)	(124.78)	32.92	(126.11)	

## Reconciliation of the present value of defined benefit obligation and the fair value of the plan assets:

Particulars	31.	31.03.2023		31.03.2023	
	Gratuity	Leave encashment	Gratuity	Leave encashment	
Present value of obligation as at period ended	257.88	124.78	210.11	126.11	
Fair value of plan assets at period end	242.07	-	243.03	-	
Unfunded status excess of Actual over estimated.	(15.81)	(124.78)	32.92	(126.11)	
Assets/(Liabilities)	(15.81)	(124.78)	32.92	(126.11)	

## C) Defined Benefit Obligation

#### I) Actuarial assumption

The following were the principal actuarial assumption at the reporting date.

(Rs. In Lakhs)

Particulars	31.03.2023	31.03.2022
Discount rate*( For Gratuity)	7.51%	7.27%
Discount rate*( For Leave Encashment Unit 1)	7.46%	7.12%
Discount rate*( For Leave Encashment Unit 2)	7.48%	7.29%
Expected return on plan assets**		
Valuation Methodology***	Projected Unit Credit Method	Projected Unit Credit Method

<sup>\*</sup> The discount rate is generally based upon the market yields available on Government bonds at the accounting date relevant to currency of benefit payments for a term that matches the liabilities.

<sup>\*\*</sup> The expected rate of return on plan assets is determine considering several applicable factor mainly the composition of plan assets held, assessed risk of assets management and historical return from plan assets.

<sup>\*\*\*</sup> Under the PUC (Project Unit Credit) method a projected accured benefit calculated at the beginning of the period and again at the end of the period for each benefit that will accure for all active member of the plan. The projected accured benefit is based on the plan accrual formula and upon service as at the age at which the employee is assumed to leave active service.

#### II) Sensitivity analysis

Reasonable possible change at the reporting date to one of the relevant actuarial assumption, holding other assumption constant, would have effected the defined benefit obligation by the amount shown below.

Particulars	Gratuity		Leave encashment	
	Increase	Decrease	Increase	Decrease
Discount rate ( 0.50 % movement)	(5.50)	5.77	(3.09)	3.28
Salary escalation rate ( 0.50% movement)	5.89	(5.65)	3.34	(3.18)

## III) Expected Maturity analysis of the defined benefits plan in future years

Particulars	0 to 1 Year	1 to 2 Year	2 to 3 Year	More than 3 Years
Gratuity	106.78	39.98	46.08	99.29
Leave Encashment	56.11	13.96	10.24	25.07
Total	162.89	53.94	56.32	124.36

#### IV) Risk exposure

Valuations are based on certain assumptions, which are dynamic in nature and vary over time. As such company is exposed to various risks as follow -

- A) Salary Increases-Actual salary increases will increase the Plan's liability. Increase in salary increase rate assumption in future valuations will also increase the liability.
- B) Investment Risk If Plan is funded then assets liabilities mismatch & actual investment return on assets lower than the discount rate assumed at the last valuation date can impact the liability.
- Discount Rate: Reduction in discount rate in subsequent valuations can increase the plan's liability.
- D) Mortality & disability Actual death & disability cases proving lower or higher than assumed in the valuation can impact the liabilities.
- E) Withdrawals Actual withdrawals proving higher or lower than assumed withdrawals and change of withdrawal rates at subsequent valuations can impact Plan's liability.

#### 34 DISCLOSURE AS PER IND AS 21 'THE EFFECTS OF CHANGES IN FOREIGN EXCHANGE RATES'

The amount of exchange differences (net) credited to the Statement of Profit & Loss is 20.77 Lakhs (31 March 2022: (Rs 12.65) Lakhs).

# 35 Disclosures as per Ind AS -24 'Related Party Disclosures'

#### a) Subsidiary Company

Indian Toners USA Co.(WOS)

(Voluntary dissolved on 31-10-2022)

## b) Related Parties over which the KMP has a significant influence

Jain Tube Co.Ltd.

Shrilon India LLP

## c) Key Management Personnel:

Mr.Sushil Jain (Chairman)

Mr.Akshat Jain (Managing Director)

Mr. Sanjeev Goel (Independent Director)

Mrs. Manisha Chamaria (Independent Director)

Ms. Neena Jain (Independent Director)

Mr. Sanjay Gupta (Independent Director)

Mr. Satendra Paroothi (Whole time Director)

Mr. Vishesh Chaturvedi (Company Secretary)

Mr.N.K. Maheshwari (CFO)

#### d) Relative of KMP

Smt. Nandita Jain (Wife of Sushil Jain, Chairman)

Ms. Ashima N.Mathur (Daughter of Sushil Jain)

Sushil Jain HUF (Karta Sushil Jain)

#### II Transaction with Subsidiary Co. -Indian Toners USA Co.(WOS)

Details in respect of transactions during the year 31.03.2023 31.03.2022

Sale - 19.16

#### III Transactions with Relatives of KMP

(Rs in Lakhs)

Details in respect of transactions during the year	31.03.2023	31.03.2022
Dividend paid to Nandita Jain	87.34	92.01
Dividend paid to Sushil Jain HUF	4.75	9.03
Dividend paid to Ashima N.Mathur	64.56	129.42

#### Transactions with Directors / KMP

(Rs in Lakhs)

	Details in respect of transactions during the year	31.03.2023	31.03.2022
1	Remuneration to Chairman		
	- Short Term Employee Benefits	204.68	204.37
	- Post Employment Benefits	-	-
	- Other Long Term Employee Benefits	13.50	13.50
	- Dividend paid	41.77	65.54
2	Remuneration to Managing Director		
	- Short Term Employee Benefits	120.84	120.55
	- Other Long Term Employee Benefits	7.92	7.92
	- Dividend paid	64.56	154.71
2	Remuneration to whole time Director		
	- Short Term Employee Benefits	23.72	-
	- Other Long Term Employee Benefits	0.73	-
3	Remuneration to Chief Financial Officer		
	- Short Term Employee Benefits	17.81	16.96
	- Other Long Term Employee Benefits	-	-
4	Remuneration to Company Secretary		
	- Short Term Employee Benefits	16.42	17.41
	- Other Long Term Employee Benefits	0.36	0.75
5	Dividend paid to Mr. Sanjeev Goyal	0.09	0.16
V	Sitting Fees Paid to Independent Directors	,	

# Sitting Fees Paid to Independent Directors.

Sitting Fees Pai

aid to Independent Directors .	4.40	4.50	
_			

# Disclosure as per Ind AS 33 'Earning Per Share'

Earnings per share (EPS) – EPS is calculated by dividing the profit attributable to the equity shareholders by the weighted average number of equity shares outstanding during the year. Numbers used for calculating basic and diluted earnings per equity share are as stated below:

Particulars	Units	31.03.2023	31.03.2022
Profit after tax	Rs. in Lakhs	2,631.43	1,894.25
Weighted Average Number of Shares outstanding during the year	No.in Lakhs	108.50	108.50
Face Value per Share (Rs.)		10.00	10.00
Basic EPS	in Rs	24.25	17.46
Diluted EPS	in Rs	24.25	17.46

# 37 Disclosure as per Ind AS 37 'Provisions, Contingent liabilties and Contingent assets

(Rs. In Lakhs)

	(173. 111 E		
	Particulars	31.03.2023	31.03.2022
	Contingent liabilities & Commitments		
а	Outstanding Letter of Credit issued by bank on behalf of company	530.54	645.11
	Bank Gurantee	-	-
	Claim against company, disputed by Company, not acknowledged as debts		
b	Custom Authorities issued letters for recovery of custom duty along with interest for non- submission of Export. Obligation Discharge certificate for the period November, 2018 to June, 2020	408.28	Nil
	Against which Company had filed a writ petition in the High Court of Delhi.		
	Recently, in April 2023, Hon'ble Supreme Court has decided the pre- import condition issue against the assessment stating that IGST is payable whereas BCD is not payable. As the matter is in subjudice no provision thereagainst made in these accounts, same will be accounted for as & When finally determined.		
С	Income tax matter of AY 20-21 in which Assessing officer raise demand of Rs 23.01 which Company filed appeal before Commissioner Appeal and matter is still pending before him .	23.01	Nil
	Commitments :		
	(i) Capital Commitment	562.53	Nil
	Estimated amount of contracts remaining to be executed on capital account (Net of advances)		
	(ii) Other Commitment	Nil	Nil

# 38 Disclosure as per Ind AS 113 'Fair Value Measurement'

A) Financial Instruments By Category/ Hierarchy

(Rs in lakhs)

Particulars				31.03.2023
	FVTPL	FVTOCI	Amortized cost	Fair Value
Financial Assets:				
Investments in Mutual Funds Unquoted	5,676.41	-		5676.41
Investments in Bonds Unquoted	730.88	-		730.88
Trade Receivables	-	-	2167.36	2167.36
Cash and Cash Equivalents	-	-	1073.91	1073.91
Bank balances other than cash and cash equivalent	-	-	757.2	757.2
Loans	-	-	5,676.41	5,676.41
Security Deposits	-	-	192.58	192.58
Other Financial Assets	-	-	177.33	177.33
Total Financial Assets	6,407.29	-	10,044.79	16,452.08
Financial Liabilities:				
Borrowings	_	-		
Trade Payables		-	651.71	651.71
Other Financial Liabilities		-	382.00	382.00
Total Financial Liabilities	-	-	1033.71	1033.71

# (Rs in lakhs)

Particulars	31.03.2022			31.03.2022
	FVTPL	FVTOCI	Amortized	Fair Value
			cost	
Financial Assets:				
Investments in Mutual Funds Unquoted	5,416.82	-	-	5,416.82
Investments in Bonds Unquoted	1,083.35	-	-	1,083.35
Trade Receivables	-	-	1694.78	1694.78
Cash and Cash Equivalents	-	-	1982.11	1982.11
Bank balances other than cash and cash equivalent	-	-	503.95	503.95
Security Deposits	-	-	152.18	152.18
Other Financial Assets	-	-	159.88	159.88
Total Financial Assets	6,500.17	-	4,492.90	10,993.07
Financial Liabilities:				
Borrowings	-	-		
Trade Payables	-	-	1,274.03	1274.03
Other Financial Liabilities	-	-	463.29	463.29
Total Financial Liabilities	-	-	1737.32	1737.32

The carrying amount of short term borrowings, trade payables, trade receivables, cash & cash equivalents and other financial assets and liabilities are considered to be the same at their Fair values, due to their short term nature.

There are no transfers between Level 1, Level 2 and Level 3 during the years ended 31st March 2023 and 31st March 2022

#### b) Fair Value hierarchy

All financial assets and liabilities for which fair value is measured in the financial statements are categorised within the fair value hierarchy, described as follows: -

- i) Level 1 Quoted prices in active markets.
- Level 2 Inputs other than quoted prices included within Level 1 that are observable, either directly or indirectly.
- ii) Level 3 Inputs that are not based on observable market data.

# 39 Details of dues to Micro, Small and Medium Enterprises defined under the MSMED Act, 2006

As required by Section 22 of the Micro, Small and Medium Enterprises Developmet Act, 2006 the following information is disclosed:

(Rs in lakhs)

S. No.	Particular	31.03.2023	31.03.2022
	Principal amount due and remaining unpaid to supplier at the end of the accounting year	14.76	16.02

## 40 Disclosure as per Ind AS 107 'Financial instrument disclosure'

#### A) Capital Management

#### Risk management

For the purpose of Company's Capital Management, Capital includes issued equity share capital.

Net Debt' (total borrowings net of cash and cash equivalents and other bank balances) divided by 'Total Equity' (as shown in the Balance sheet, inluding non-controlling interest).

#### The gearing ratios were as follows:

(Rs in lakhs)

Particulars	31.03.2023	31.03.2022
Net debt	No Debt	No Debt
Total equity	18825.93	16568.53
Net debt to equity ratio	NA	NA

#### B) Financial Risk management

### Risk management framework

The Company's board of directors has overall responsibility for the establishment and oversight of the company's risk management framework.

The Company through three layers of defence namely policies and procedures, review mechanism and assurance aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations. The Audit committee of the Board with top management oversee the formulation and implementation of the risk management policies. The risk are identified at business unit level and mitigation plan are identified, deliberated and reviewed at appropriate forums.

The Company has exposure to the following risks arising from financial instruments:

- credit risk (see(i);
- liquidity risk (see(ii); and
- market risk (see(iii).

#### i) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers. Loan and investments.

# a) The carrying amount of financial assets represents the maximum credit risk as on reporting date Trade receivables and other financial assets

The Company has established a credit policy under which new customer is analysed individually for creditworthiness before the Company's standard payment and delivery terms and conditions are offered. The Company's review includes external ratings, if they are available, financial statements, credit agency information, industry information and business intelligence. Sale limits are established for each customer and reviewed annually. Any sales exceeding those limits require approval from the appropriate authority as per policy.

In monitoring customer credit risk, customers are grouped according to their credit characteristics, including whether they are an individual or a legal entity, whether thay are institutional, dealers or end-user customer, their geographic location, industry, trade history with the Company and existence of previous financial difficulties.

#### b) Provision for Expected credit loss:

(i) Financial assets for which loss allowance is measured using 12 month expected credit losses.

With regard to all financial assets with contractual cash flows, other than trade receivables, management belives these to be high quality assets with negligible credit risk. The management believes that the parties from which these financial assets are recoverable, have strong capacity to meet the obligations and where the risk of default is negligible and accordingly no provision for excepted loss has been provided on these financial assets.

(ii) Financial assets for which loss allowance is measured using life time expected credit losses

The Company provides loss allowance on trade receivables using life time expected credit loss and as per simplified approach.

Based on internal assessment which is driven by the historical experience/ current facts available in relation to default and delays in collection thereof, the credit risk for trade receivables is considered low. The Company estimates its allowance for trade receivable using lifetime expected credit loss.

# c) Ageing of trade receivables

The Ageing of trade receivables is as below:

(Rs in lakhs)

Ageing	181-365 days	1 Year & above	Total
Gross Carrying amount as on 31.03.2023	-	-	2,167.36
Impairment loss recognised on above	-	-	-
Gross Carrying amount as on 31.03.2022	31.92	7.42	1,694.78
Impairment loss recognised on above	-	-	-

# ii) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risk damage to the Company's reputation.

The Company's treasury department is responsible for managing the short-term and long-term liquidity requirements. Short term liquidity situation is reviewed daily by the treasury department. Longer term liquidity position is reviewed on a regular basis by the Company's Board of Directors and appropriate decisions are taken according to the situation.

#### **Exposure to liquidity risk**

The following are the contractual maturities of financial liabilities based on contractual cash flows.

#### As at 31st March 2023 (Rs in lakhs)

Particulars	Within 1 year	More than 1 year	Total
Trade payables	651.71	-	651.71
Other financial liabilities	181.31	200.69	382.00
Total	833.02	200.69	1,033.71

#### As at 31st March 2022

Particulars	Within 1 year	More than 1 year	Total
Trade payables	1,274.02	-	1,274.02
Other financial liabilities	463.29	-	463.29
Total	1,737.31	-	1,737.31

#### iii) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates will affect the Company's income or the value of its holding of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

## a) Currency risk

The company operates internationally and portion of the business is transacted in several currencies and consequently the company is exposed to foreign exchange risk through its Sale and Purchase from overseas suppliers in various foreign currencies.

The company evaluate exchange rate exposure arising from foreign currency transaction and the company follow established risk management policies.

#### Exposure to currency risk

The summary quantitative data about the Company's exposure to currency risk as reported to the management of the Company is as follows:

(in lakhs)

Particular	31st March 2023	
	Amount in USD	
Trade Receivables	3.86	
Total	3.86	
Trade payables	0.38	
Total	0.38	
Net exposure	3.48	

(in lakhs)

Particular	31st March 2022
	Amount in USD
Trade Receivables	4.32
Total	4.32
Trade payables	3.87
Total	3.87
Net exposure	0.45

#### Sensitivity analysis

A reasonable possible strengthening/ weakening of the USD or INR against all other currencies at year end would have affected the measurement of financial instruments denominated in a foreign currency and affected equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant and ignores any impact of forecast sales and purchases.

# 1% increase or decrease in foreign exchanges rates will have the following impact on profit before tax.

Particulars	31.03.2023		31.0	3.2022
Particulars	1% decrease	1% decrease	1% increase	1% decrease
USD	0.0348	(0.0348)	0.0045	(0.0045)

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rate. In order to optimize the Company's position with regards to interest income and interest expenses and to manage the interest rate risk, treasury performs a comprehensive corporate interest rate risk management by balancing the proportion of fixed rate and floating rate financial instruments in its total portfolio.

#### Exposure to interest rate risk

The Company doesn't have any borrowings . Hence the the Company is not exposed to Interest rate risk.

## Disclosure as per Ind AS 108 'Operating Segment'

There is no separate reportable segment as the company is predominantly engaged in only one segment i.e. Toners' therefore, Indian Accounting standard-108 to Operating Segment issued by the Institute of Chartered Accountants of India, is not applicable to it.

# **Geographical Segment:**

(Rs in lakhs)

Particulars	31.03.2023	31.03.2022
i) Domestic Sales	12860.84	9537.59
ii) Export Sales( including export benefits)	3000.38	2621.93
iii) Export Trading Sales	6.3700	-
Total	15867.59	12159.52

#### Detail of Sales:

(Rs. In Lakhs)

Particulars	31.03.2023	31.03.2022
Sales	15867.59	12159.52
Less : Discount & Allowances	407.28	323.12
Net Sales	15460.31	11836.40

#### Other Disclosures to Statement of Profit & Loss

Expenses incurred in Foreign Currency

Value of imports calculated on C.I.F basis

(Rs in lakhs)

Particulars	31.03.2023	31.03.2022
Raw material	3947.59	3,191.20
Stores and Spares	-	4.95
Advance Payment of Plant and Machinery	344.25	443.23
Total	4,291.84	3,639.38

# **Other Expenses**

(Rs in lakhs)

Particulars	31.03.2023	31.03.2022
Others (Exhibition, Advertisement etc.)	0.64	1.85
Foreign Travel	3.76	-
Total	4.40	1.85

# Earning in Foreign Currency

(Rs in lakhs)

Particulars	31.03.2023	31.03.2022
FOB Value of Export	2,954.01	2,455.90
Total	2,954.01	2,455.90

# Payment to Auditors (excluding GST)

(Rs in lakhs)

Particulars 31.03.2023		31.03.2022
Fees for Statutory Audit	4.50	4.50
Fees for Tax Audit	-	1.50
Total	4.50	6.00

# **Details of Research & Development Expenses:**

(Rs in lakhs)

Particulars	31.03.2023	31.03.2022
Material Consumed	13.53	0.58
Salary, Wages and Bonus	24.46	27.62
Electricity	0.69	0.63
Depreciation	25.01	27.77
Others	18.68	11.99
Total	82.37	68.59

# Disclosure of Corporate social responsibility(CSR)

(Rs in lakhs)

Particulars	31.03.2023	31.03.2022
Amount Required to be spent by the company during the year	30.53	30.27
Amount spent during the Year	30.53	30.47
Short Fall at the End Of Year	-	-
Total of Previous year Shortfall	-	-
Reason For Shortfall	NA	NA
Natue of CSR Activities:-		
(a) Prime Minister National Releif Fund	29.04	27.79
(b) Others	1.49	2.68
Total	30.53	30.47

44 Indian Toners USA Company, the Wholly Owned Subsidiary of the Company which was incorporated on 14.06.2016 in the State of Florida, USA was voluntarily dissolved on 31.10.2022. Accordingly no consolidated financial statements have been prepared as on 31.03.2023.

#### 45 OTHER STATUTORY INFORMATION:

- (i) The Company do not have any Benami property, where any proceeding has been initiated or pending against the Company for holding any Benami property.
- (ii) The Company do not have any transactions with companies struck off.
- (iii) The Company do not have any charges or satisfaction which is yet to be registered with ROC beyond the statutory period.
- (iv) The Company have not traded or invested in Crypto currency or Virtual Currency during the financial year.
- (v) The Company have not advanced or loaned or invested funds (either borrowed funds or share premium or any other sources or kind of fund) to any other person(s) or entity(ies), including foreign entities Intermediaries) with the understanding (whether recorded in writing or otherwises) that the Intermediary shall:
- (a) directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Company (Ultimate Beneficiaries) or
- (b) provide any guarantee, security or the like to or on behalf of the Ultimate Beneficiaries
- (vi) The Company have not received any fund from any person(s) or entity(ies), including foreign entities (Funding Party) with the understanding (whether recorded in writing or otherwise) that the Company shall:
- (a) directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party (Ultimate Beneficiaries) or
- (b) provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries,
- (vii) The Company have no such transaction which is not recorded in the books of accounts that has been surrendered or disclosed as income during the year in the tax assessments under the Income Tax Act, 1961 (such as, search or survey or any other relevant provisions of the Income Tax Act, 1961).
- (viii) The Company has complied with the number of layers prescribed under clause (87) of section 2 of the Act read with the Companies (Restriction on number of Layers) Rules, 2017.
- (ix) Title Deeds of all Immovable properties are held in the name of the company
- (x) The company does not have any investment property
- (xi) During the year the company has not revalued its property, plant and Equipment (including right -of-Use Assets)
- (xii) During the year the company has not revalued its intangible assets
- (xiii) During the year the company has not granted any Loan or advance in the nature of loans to promoters, directors, KMPs and the related parties (as defined under Companies Act, 2013), either severally or jointly with any other person that are:
- (a) repayable on demand : or
- (b) without specifying any terms or period of repayment,
- (xiv) The company does not have Intangible assets under development
- (xv) During the year any Scheme of Arrangements has not been approved by the Competent Authority in terms of sections 230 to 237 of the Companies Act, 2013.
- (xvi) The company has not declared willfull defaulter by RBI
- (xvii) The company has not borrowing from banks or financial institutions on the basis of security of current assets.

#### **RATIO ANALYSIS** 46

S.N	Numerator	Denominator	31.03.2023	31.03.2022	% change	Reason
1	Current Assets	Current Liabilities	9.18	6.65	38.05	Increase in Debtors and decrease in Creditors during the year
2	Net Profit after taxes	Average total equity	0.15	0.11	37.41	Increase in net profit after tax
3	Cost of goods sold or Sales	Average Inventory	8.48	7.99	6.04	
4	Revenue from Operations	Average Trade Receivable	8.04	7.29	10.26	
5	Net credit Purchases	Average Trade Payables	7.27	4.80	51.52	Due to Increase in purchase and reduction in avg trade payable
6	Revenue from Operations	Working capital = Current assets - Current liabilities	1.39	1.14	21.93	
7	Net Profit	Revenue from operations	0.17	0.16	6.53	
8	Earnings before interest and taxes	Capital Employed = Total Assets- Current Liabilities	0.17	0.13	27.31	Increase in net profit after tax
9	Return on Investment					
а	Gain on sale/ fair valuation of Mutual Fund	Ending MV investment in Mutual Funds	0.02	0.04	(44.17)	Due to decrease in NAV of mutual fund
b	Interest Income	Ending value of investment in Fixed Deposits/Bonds	0.09	0.04	105.17	Increase in rate of Bank Fixed Deposit

- Previous year figures have been re-grouped / re-classified wherever necessary to correspond with the current years classification disclosure.
- The financials statements has been approved by the Board on 22nd May, 2023. 48

As per our Report of even date. FOR B.K SHROFF & COMPANY **CHARTERED ACCOUNTANTS** 

FRN: 302166E

(OM PRAKASH SHROFF) Partner

Membership No.: 0006329

Place: New Delhi

Dated: 22nd May, 2023

For and on Behalf of the Board

(SANJEEV GOEL) Director DIN 00044850

(SUSHIL JAIN) Chairman DIN.00323952

(VISHESH CHATURVEDI) Company Secretary

(N.K. MAHESHWARI) **Chief Financial Officer** 

# **INDIAN TONERS & DEVELOPERS LIMITED**

CIN NO. L74993UP1990PLC015721

Regd. Office : 10.5 Km Milestone, Rampur Bareilly Road, Rampur – 244 901 (U.P.)

E-Mail ID: info@indiantoners.com, Website: www.indiantoners.com Phone No.: 0595-2356271, Fax No.: 0595-2356273

# ATTENDANCE SLIP

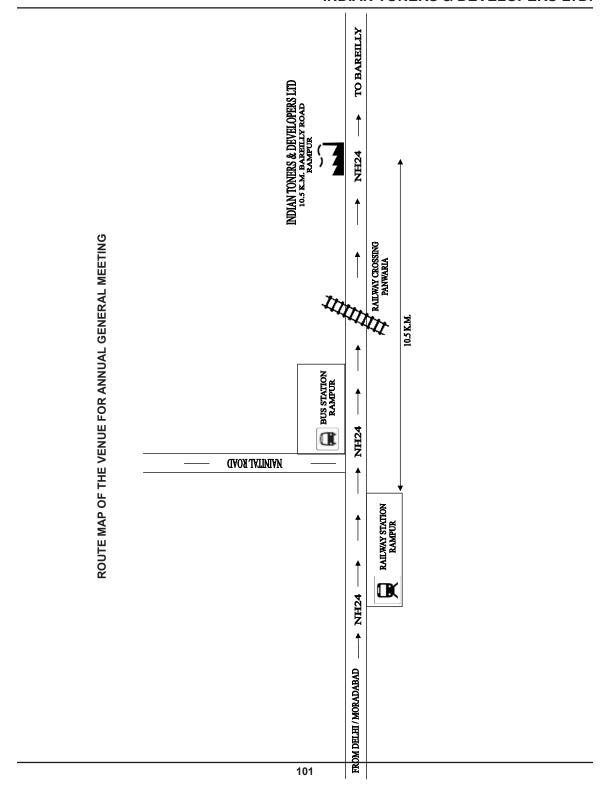
F	olio/.DP-Client ID No.	No. of Shares held
N	ame of Shareholder / Proxy	
		33rd Annual General Meeting of the Company 10.5 Km Milestone, Ramp P.) on Monday, the 31st July, 2023 at 2.30 P.M.
	=	present :
<	INDIAN Regd. Office : 10.5 K E-Mail ID : in	CONERS & DEVELOPERS LIMITED CIN NO. L74993UP1990PLC015721 Milestone, Rampur Bareilly Road, Rampur – 244 901 (U.P.) @indiantoners.com, Website: www.indiantoners.com No.: 0595-2356271, Fax No.: 0595-2356273 PROXY FORM
		6) of the Companies Act, 2013 and Rule 19(3) of the Companies nagement and Administration) Rules, 2014]
F	Folio /.DP-Client ID No.	
١	Name of the member(s) & Registere	Address:
E	E-Mail ID :	
I/W	e, being the member of	
1)	Name	Address:
	Email ID :	Signature :or failing hir
2)	Name	Address :
	Email ID :	Signature:or failing hin
3)	Name	Address:
	Email ID :	Signature:or failing hin
Мо	nday, the 31st July, 2023 at 2.30 ¡	r behalf at the 33rd Annual General Meeting of the Company, to be held on at 10.5 Km Milestone, Rampur Bareilly Road, Rampur – 244 901 (U.P.) are of such resolution as are indicated overleaf:

SI. No.	Resolutions	For	Against
1.	Consider and adopt Audited Financial Statement, Reports of the Board of Directors and Auditors		
2.	To confirm the Interim Dividend as Final Dividend for the year 2022-23		
3.	To appoint a Director in place of Sh. Akshat Jain who retires by rotation.		
4.	Re-appointment of Sh. Sushil Jain as Wholetime Director to be designated as Chairman of the Company		

Signed this	. day of	2023	
0	•		Affix
Signature of Shareholder			Revenue
Signature of Proxy holder(s)			Stamp

#### Notes:

- This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the meeting.
- 2. A proxy need not be a member of the Company. Pursuant to the provisions of Section 105 of the Companies Act, 2013, a person can act as proxy on behalf of not more than fifty members and holding in aggregate not more than ten percent of the total share capital of the Company. Members holding more than ten percent of the total share capital of the Company may appoint a single person as proxy, who shall not act as proxy for any other member.



From:
INDIAN TONERS & DEVELOPERS LIMITED
1223, DLF Tower - B, Jasola,
New Delhi-110 025.